



**Ai won't replace people.**  
People with Ai skills will replace people without it.

Upskill & Transform Your Career!

## Universal Ai University

### Creating India's 1st Batch Of Ai Equipped Professionals!

Welcome to Universal AI University, where we blend leadership and cutting-edge technology in our Executive MBA program. Set amidst the scenic backdrop of Karjat's mountains, our university is an inspiring hub for learning.

In today's automated and digitally transformed world, AI education is vital for global competitiveness. We lead the charge in imparting universal skills that prepare you for the future. Our AI-empowered Executive MBA program, tailored for working professionals, equips you with practical AI skills to drive innovation and optimize business processes.

Our focus on leadership, cultural competence, and sustainability sets us apart, enabling you to excel on the global stage. Embrace the future with AI expertise and position yourself at the forefront of industry innovation. Universal AI University is shaping the next generation of AI-driven professionals, come, be a part of it!

**Those Who Choose To Learn Ai Today  
Are Destined To Succeed Tomorrow!**



Study At Universal Ai University

**INDIA'S FIRST & ONLY**

**Ai UNIVERSITY**

2-Year Ai Powered Executive MBA  
For Working Professionals!





## MEMBERSHIPS

### INTERNATIONAL

### INDIAN

## GLOBAL ACADEMIC PARTNERS



UK



University of Economics Bulgaria

Bulgaria



France



USA



USA



Spain



Italy

## ACCREDITATIONS



Estd. under MH Act



Approved



Approved



Accredited



Equivalent

## KEY ACHIEVEMENTS & RANKING



Business India



POSITIVE IMPACT RATING FOR BUSINESS SCHOOLS



Times 3 School



business today



Graduate Management Admission Council



THE ECONOMIC TIMES statista



THE AWARDS 2021

## CHANCELLOR'S MESSAGE



Addressing  
Ai EMBA Aspirants

### **Welcome to Universal Ai University,**

Where innovation meets excellence. As Chancellor, I am delighted to extend my warmest greetings to those embarking on our Ai-powered Executive MBA journey.

Through this visionary program, we aim to unleash your potential and empower you to thrive in a rapidly changing world. With cutting edge technology at your disposal and unwavering support from our accomplished faculty, you will hone your leadership acumen and conquer new frontiers.

As you embark on this transformative quest, always remember, "The future belongs to those who believe in the beauty of their dreams." - Eleanor Roosevelt. Our dream is to see you succeed, upskill, and embrace greatness.

Together, let's seize the boundless opportunities that lie ahead, making an enduring impact in the realms of business and beyond

**Best wishes,  
Prof. Tarundeep Singh Anand**

# Why Should You Do **EMBA?**



Explore an extraordinary career growth trajectory



Unlock the possibility to land better jobs, earn more, and get a promotion



Be your own boss, equip yourself to drive your own venture



Network with professionals from diverse fields, find a common ground, and make valuable connections



Specialize in your field and become an industry leader



Get back to college life, upskill without quitting your job



## Why Study Ai-Powered EMBA

### **Ai is the future, so ride the Ai wave**

This highly valuable & dynamic Executive MBA course helps working professionals like you upgrade and upskill rapidly, and become industry leaders.

### **Ai Powered EMBA**

Develop top management pedigree while learning futuristic Ai skills. Become a highly sought professional in any industry you choose to venture in. Start transforming your career without quitting your current job!

### **Life After Ai Powered EMBA**

- Become one of the earliest management professionals with Ai skills
- Lead your industry & bring innovative solutions
- Land top jobs, or bring an Entrepreneurial transformation

# Who should **apply for this program?**



Graduates from any  
UGC recognized University

**2+** Years

Working professionals with  
**2+ years** of experience



People aiming at senior-level  
management or leadership roles



People who want to start  
their own venture

Let Data Drive Your Decision!

## Understand The Ai Landscape With Stats That Matter.

In a world where data shapes destinies, allow its guidance to steer your choices. Embracing the future means embracing AI, an essential addition to tomorrow's landscape. Our program not only hones your management skills but also bestows you with a coveted AI advantage. Here's how data can empower you to take a life-changing decision:

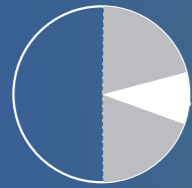
- Take an informed decision
- Think and analyze as per data trends & forecasts
- Compare what's the Ai situation today and where it will be in 5 years time
- Understand the impact of Ai on future jobs



# NUMBERS TALK

## Statistics Every Working Professional Ought To Know!

Emba Helps You Earn More  
Graduates witness increased pay during & after the program!



**20-50%** 

pay hike enjoyed by Managers after upskilling through EMBA Education Times

**20%**  
increase in salary during the program

Education Times



**30%**  
directly after completion of EMBA

Education Times



**13.5%**

increase in base salary witnessed by **EMBA graduates** worldwide. From start to end of the program. Education Times

**63%**

EMBA graduates received a promotion during or after their EMBA Education Times



**70%**

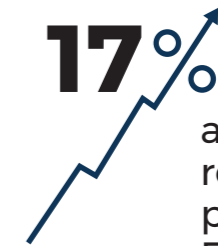


graduates got a salary increase or bonus as a result of their degree Education Times

**39%**

EMBA graduates have received a promotion after graduating Shiksha.com

**17%**



average pay hike received by professionals doing EMBA Zee Biz

**14.1%**



EMBA graduates have got an increase in bonuses and compensation Fortune

## Management + Ai Skills

The In-Demand Duo!

Doing an EMBA is great. But, if you really want to take your career to the next level, you ought to develop Ai skills too.



Only

# 19%

of Indian candidates consider an **Executive MBA course!**

The opportunity is there for you to grab. Choose EMBA and take your career to unprecedented heights! *Shiksha*

# 89%

increase in job searches for generative AI (Mar 2018 - Mar 2023)

*Hindustan Times*

# 20.2%

CAGR market growth predicted

*The Hindu*

# 20 million

jobs are to be added by 2025 around Ai. (GoI)

*The Indian Express*

# \$7.8 billion



Estimated AI market reach by 2025 in India

*Deccan Herald*

## Match India's Ai Skill Demand

# 629,000

professionals needed

*Economic Times*



# 416,000

AI skilled professionals today

*Economic Times*

## Professionals who lack Ai skills across industries:



**33%** - Tourism & Travel

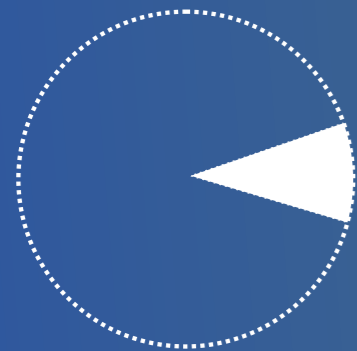


**79%** - Public Sector



**75%** - Healthcare

You can fill this gap by learning Ai skills *Economic Times*



India has

# 16%

of the world's AI talent pool  
It's all set to grow, and you can grab the next big opportunity

*Money Control*

# AI's Power Of Transformation

Here's how AI can help you in your field

## FINANCE



- **Automation:** Streamline tasks like data entry, reducing errors and boosting efficiency.
- **Fraud Detection:** Spot anomalies in real-time data for fraud prevention and risk management.
- **Planning Aid:** Analyze historical data and trends to make informed decisions.
- **Automated Reporting:** AI extracts data for accurate, timely financial reports, ensuring compliance.
- **Smart Trading:** AI optimizes trading strategies through market analysis and trend tracking.
- **Customer Support:** AI chatbots provide personalized service, enhancing customer experiences.

## HUMAN RESOURCES



- **Recruitment:** Automate resume screening, matches candidates, and conducts preliminary interviews through chatbots.
- **Onboarding:** Chatbots can be used to provide policy info, and streamline paperwork for better onboarding.
- **Engagement:** Analyze employee data for trends, suggest improvements, and boost engagement.
- **Performance Management:** Automate evaluation, track goals, and offer real-time feedback.
- **Learning & Development:** Get recommendations on training based on needs, providing personalized learning experiences.
- **HR Analytics:** Analyze HR data, get insights for informed decision-making, and predict outcomes.

## MARKETING



- **Customer Segmentation:** Analyze data to pinpoint demographics and behaviors, aiding targeted campaigns.
- **Predictive Analytics:** Forecast trends, customer behavior, aiding data-driven decisions.
- **Content Creation:** Generate, optimize content, personalize for better engagement.
- **Chatbots and Assistants:** Automate interactions, enhances support, and reduces response times.
- **Recommendation Engines:** Tailor product suggestions, boosting satisfaction and sales.
- **Social Media Analysis:** Monitor sentiment, aids feedback response, and brand management.

## OPERATIONS



- **Demand Forecasting:** Predict future demand using historical data and trends, optimizing planning and supply chains.
- **Supply Chain Optimization:** Enhance supply chains by managing inventory, logistics, and costs more efficiently.
- **Quality Control:** Monitor production for anomalies, predict failures, and improve product quality.
- **Process Automation:** Automate tasks like data entry, freeing human resources for strategic work.
- **Risk Management:** Analyze data for risk detection, covering fraud, cybersecurity, and compliance.
- **Customer Service:** Handle queries, personalize support, and improve communication.



# Why EMBA

## At Universal Ai University?

**Cutting-edge Ai integrated curriculum:**

Innovative curriculum blending AI with education for cutting-edge skill development.

**Focus on business fundamentals, leadership, analytical thinking, technology, and entrepreneurship:**

Cultivate business acumen, leadership, analytics, tech, & entrepreneurial prowess.

**World class faculty & industry specialists:**

Renowned faculty and industry leaders drive transformative learning experiences.

**Immersive Ai labs and facilities:**

State-of-the-art AI labs create immersive learning environments for hands-on exploration.

**Experiential learning via simulations, projects & capstone courses:**

Real-world learning through simulations, projects & culminating capstone courses.

**CEO Talk- Leadership insights (Every Trimester):**

CEO Talks offer leadership wisdom, enriching insights & inspiration every trimester.

**Study In hybrid mode:**

Hybrid mode allows you to learn at your own pace, without quitting your job.

**Network with professionals:**

Get to network with like minded people. Make valuable connections that help in the future.

# Ai EMBA

## Curriculum

### YEAR 1

#### Year 1 - Core Subjects - Trimester - I

- Principles and Practices of Management
- Business analytics for decision-making
- Accounting for Managers
- Business Economics and Finance
- CEO Talk (Leadership Insights) - 1

#### Year 1 - Trimester - II

- Human Resource Management and IR
- Marketing Management
- Leadership in VUCA & BANI World
- Operation Management
- CEO Talk (Leadership Insights) - 2

#### Year 1 - Trimester - III

- ESG, Sustainability & Business Ethics
- Entrepreneurship & Innovation
- Artificial Intelligence, Machine Learning for Business Excellence
- Design Thinking (Brain Mapping)
- CEO Talk (Leadership Insights) - 3

#### VALUE ENRICHMENT

- Business Modelling using Spread Sheet
- Data Science and Visualization with Tri-Language Analysis:  
Python, R, and Power BI
- Business Communication

### YEAR 2

#### FINANCE MANAGEMENT

##### Year 2 - Trimester - IV

- Global Investments Management and Banking (Simulation)
- Financial Statement Analysis and Reporting
- Harnessing AI in Investment Banking and Capital Markets
- Financial Derivatives
- Security Analysis and Portfolio Management
- Trading Dynamics using Algorithms
- CEO Talk (Leadership Insights) - 4

##### Year 2 - Trimester - V

- International Finance
- AI-Driven Risk Management for Corporate Leaders
- Mergers, Acquisitions and Corporate Restructuring
- AI-Based Corporate Financial Modelling & Valuation
- Wealth Management
- Financial Engineering & Innovation
- CEO Talk (Leadership Insights) - 5

##### Trimester - VI

- Behavioral Finance
- CEO Talk (Leadership Insights) - 6
- Capstone Project

## YEAR 2

### MARKETING MANAGEMENT

#### Trimester - IV

- Customer Experience Management
- Product, NPD and Brand Management
- Integrated Marketing Communication
- Sales & Distribution Management
- AI-Enabled Digital Marketing, e-Commerce & SMM
- Omni Channel Management
- CEO Talk (Leadership Insights) - 4

#### Trimester - V

- International Marketing
- AI-Enabled Market Research and Consumer Insights
- Retail & Service Marketing
- Marketing Analytics
- AI-Powered B 2 B Marketing
- Blue Ocean Strategy
- CEO Talk (Leadership Insights) - 5

#### Trimester - VI

- Luxury Management
- CEO Talk (Leadership Insights) - 6
- Capstone Project

## YEAR 2

### OPERATIONS MANAGEMENT

#### Trimester - IV

- Operational Excellence, BPR & Benchmarking
- Leveraging AI for TQM, Lean & Six Sigma Implementation
- Operations Research & Analytics
- Inventory Management, Warehousing & Simulation
- AI Integrated Global Supply Chain Management & Operations
- AI Integrated ERP
- CEO Talk (Leadership Insights) - 4

#### Trimester - V

- Digital Supply chain
- Operations Cost Management
- Service Operations Management
- Risk management
- Project Management with AI Integration
- Supply Chain Analytics
- CEO Talk (Leadership Insights) - 5

#### Trimester - VI

- Productivity Techniques & Improvement
- CEO Talk (Leadership Insights) - 6
- Capstone Project

## YEAR 2

### HUMAN RESOURCE MANAGEMENT

#### Trimester - IV

- Talent Acquisition and Management with AI
- Compensation & Benefit Management
- AI Based Performance Management System & Succession Planning
- Training and Development
- Organizational Development and Change Management
- Assessment Development Centre
- CEO Talk (Leadership Insights) - 4

#### Trimester - V

- HR Analytics and Decision Making with AI
- New Age HR: Engagement, Retention, Surveys, Audits and Global Practices
- Executive Coaching for Result Orientation
- Leadership Incubation for C-Suit Competencies
- Happiness at Workplace and Organizational Culture
- Personal Growth Lab
- CEO Talk (Leadership Insights) - 5

#### Trimester - VI

- Diversity Equality Inclusion
- CEO Talk (Leadership Insights) - 6
- Capstone Project

### ADD AN AI EDGE To Your Management Skills!

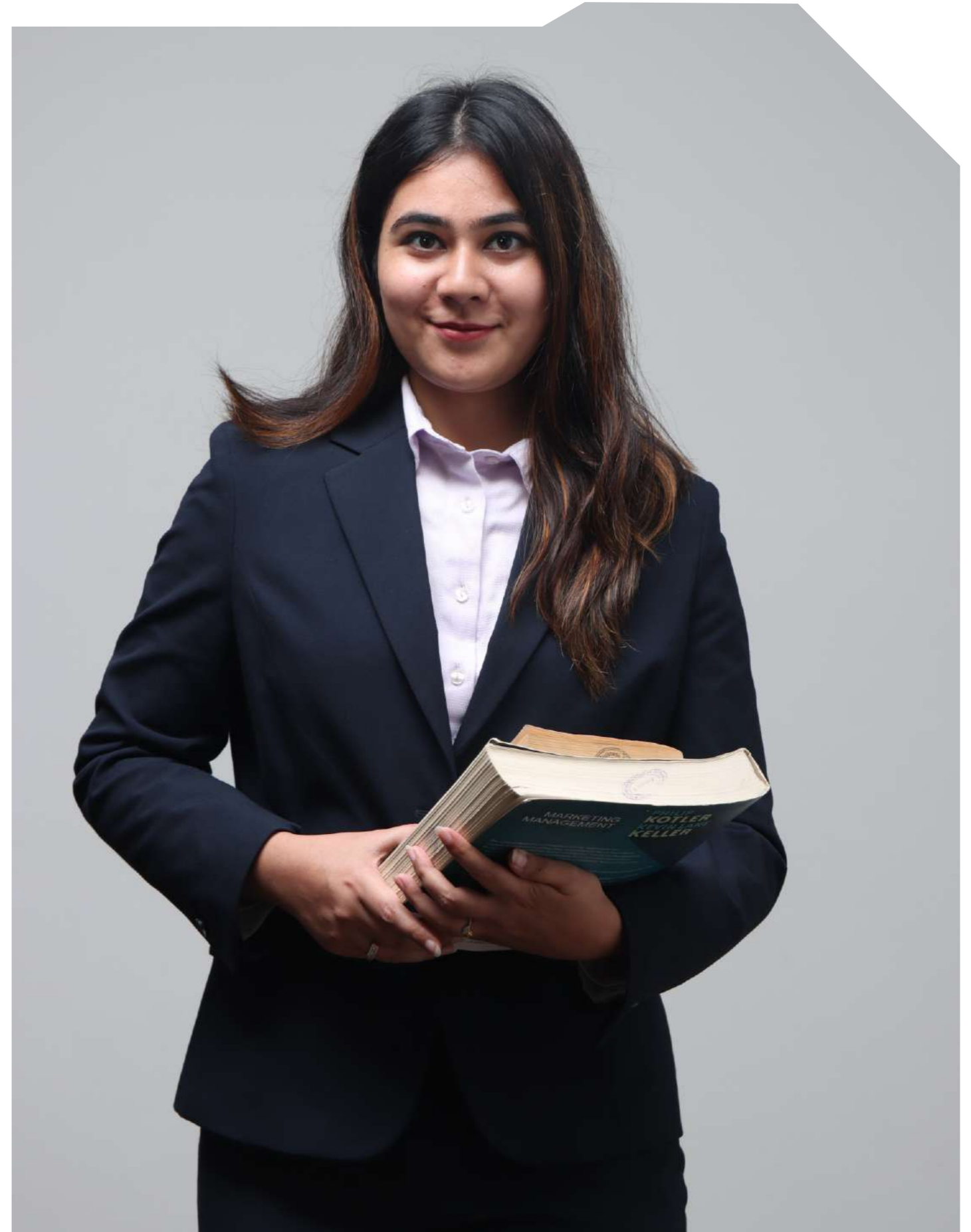
Here's how Ai becomes your perfect partner to get various tasks done, smoothly, efficiently and effortlessly. It minimizes manual work and errors to help you focus on more important aspects.

1. Automating repetitive tasks
2. Improving decision-making
3. Providing data insights
4. Personalizing customer experiences
5. Optimizing operations
6. Managing risk

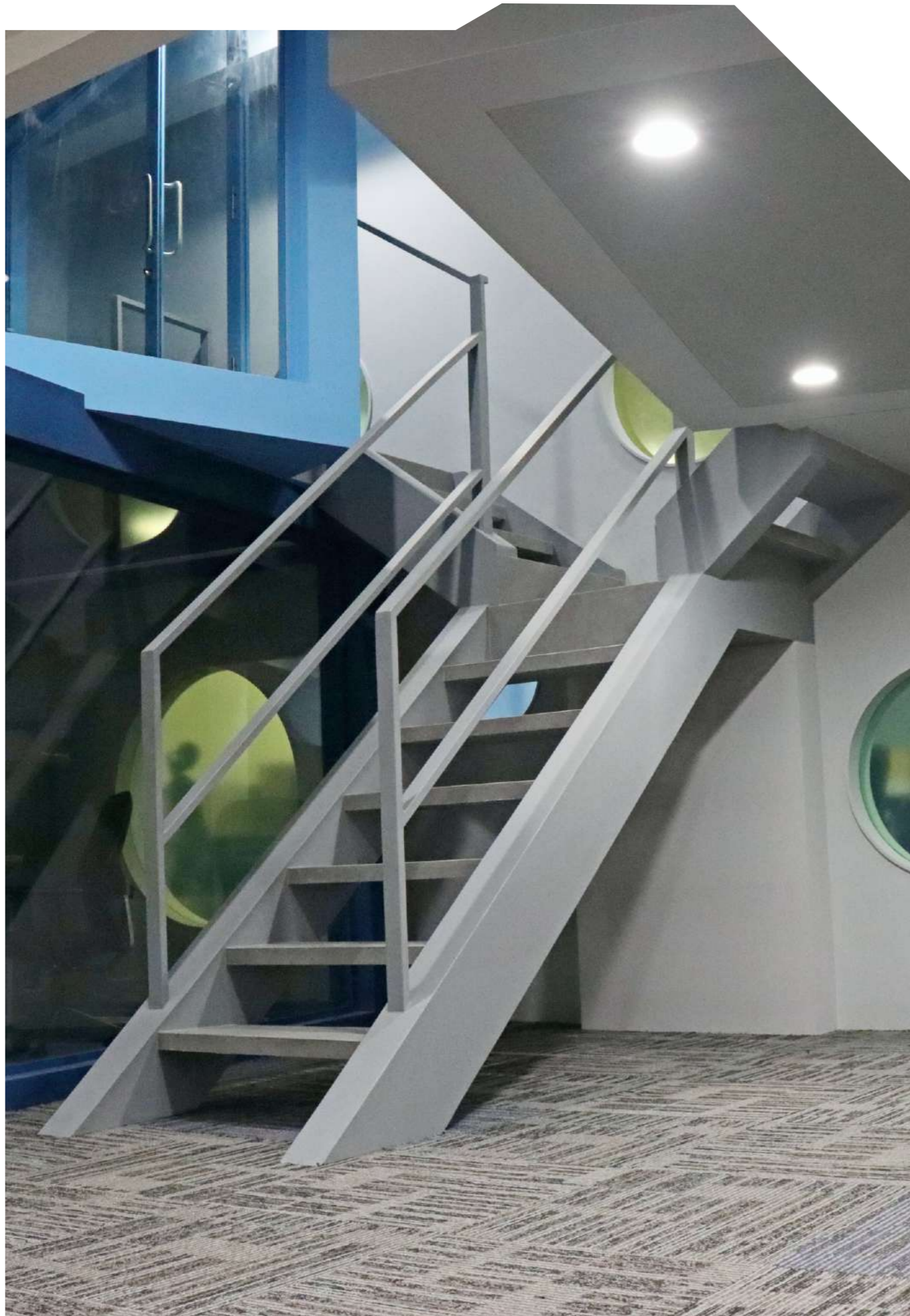
.....

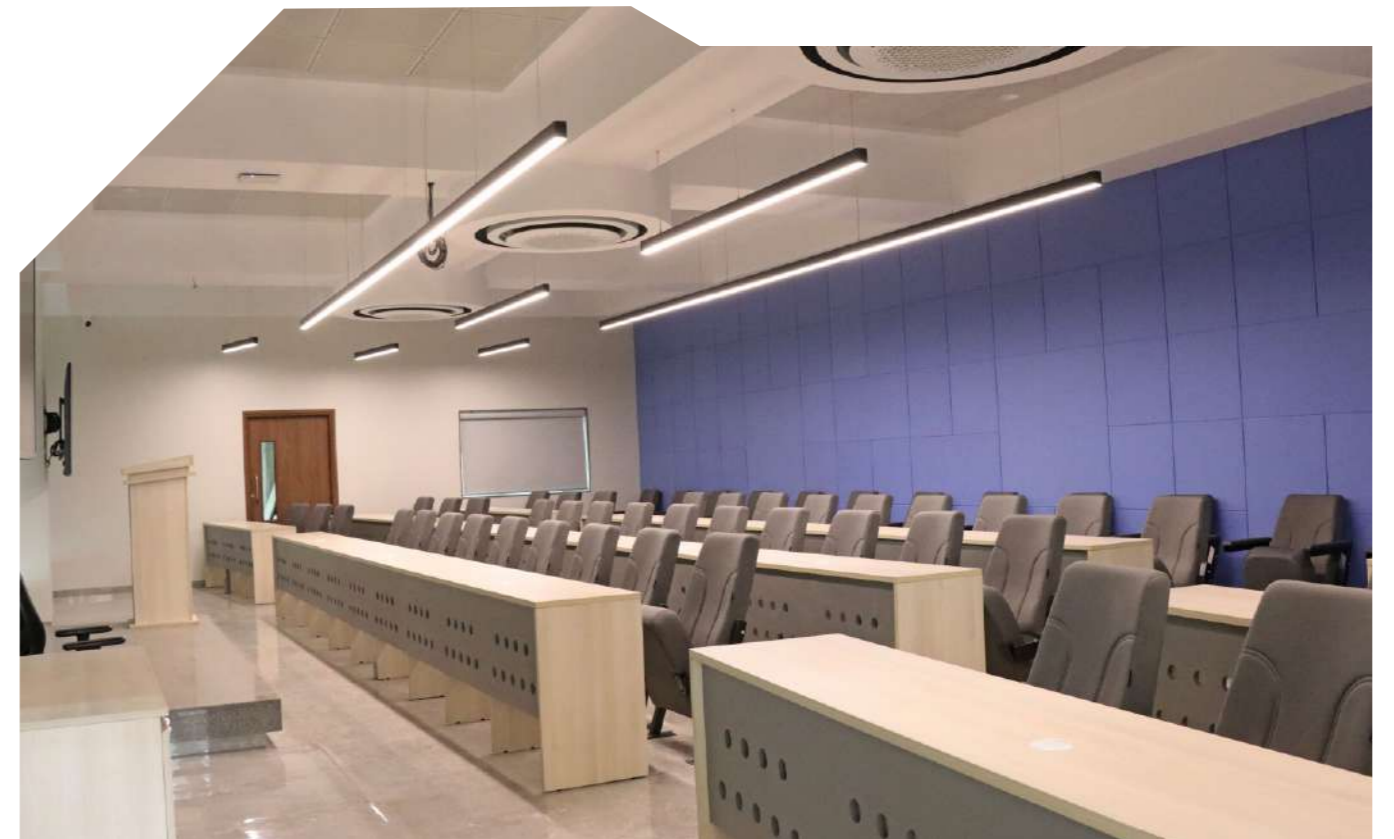
### How Ai Empowers You In Various Industries

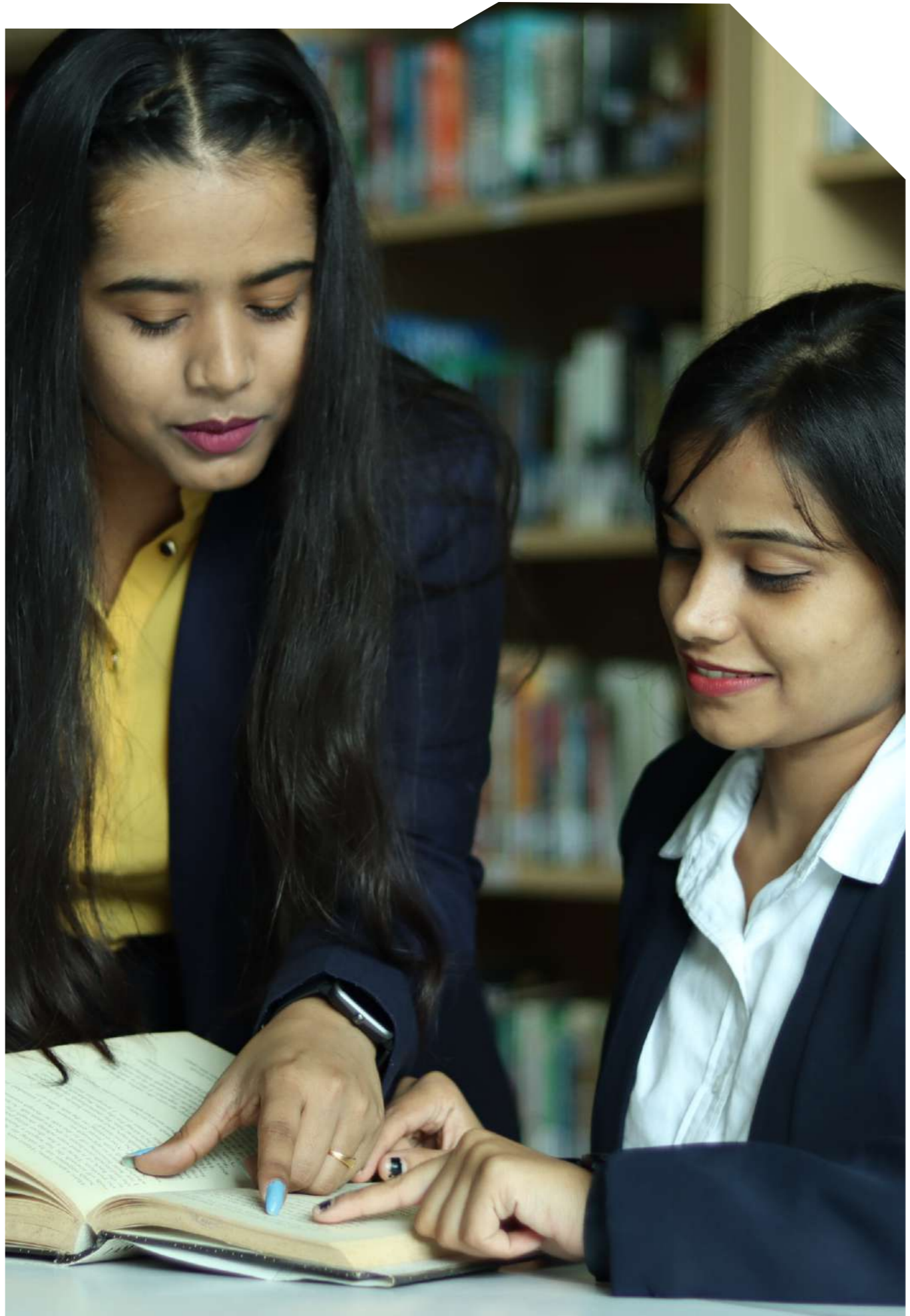
- **Manufacturing:** AI automates, enhances quality, and optimizes tasks in manufacturing process.
- **BFSI:** AI automates, detects fraud, aids investments, including algorithmic trading, and risk assessment.
- **Healthcare:** AI diagnoses diseases, supports treatment via image analysis and chatbots.
- **Logistics:** AI optimizes routing, tracking, predicts demand, and sorts shipments.
- **Retail:** AI personalizes, optimizes inventory, combats fraud using chatbots and recommendations.
- **E-commerce:** AI tailors recommendations, prevents fraud, optimizes pricing.
- **Telecommunications:** AI improves service, network performance using chatbots and predictive analytics.













For admissions:

**Call us on: 98678 03069**

Email: [executivemba@universalai.in](mailto:executivemba@universalai.in)

For more details click here:

[www.universalai.in/executive-mba/](http://www.universalai.in/executive-mba/)

Connect with us:

Tap to explore social media



### Branch Address

Office no. 507, 5th floor, Goldcrest  
Business Park, Nityanand Nagar, LBS  
Road, behind Kailas Esplanade,  
Ghatkopar West, Mumbai,  
Maharashtra 400086

### Campus Address

Kushivili, PO Gaurkamath,  
Vadap, Dist. Raigad, Karjat,  
Maharashtra 410201