



# UNIVERSAL AI UNIVERSITY



INDIA'S FIRST AI UNIVERSITY



Where the future of education and technology Converge!

# **Contents**

1.	From the Chancellor's Desk	1
2.	From the Vice Chancellor's Desk	2
3.	Vision - Mission & An Innovative Learning Model - 3 E's, Sustainability Impact & ESG	3
4.	Universal Ai Advantage - Why do students from all over the world join us?	5
5.	Board of Governance - The 60 CEO's & Senate	6
6.	Teaching Excellence - Leaders Make Leaders	9
7.	International Partner Universities	13
8.	Benefits Of Integrating AI Modules In The Curriculum	16
9.	Our Programs	17
	a) Undergraduate Programs	
	i. B.Tech (Computer Science) in AI & ML / Data Science   IPTM (B.Tech + MBA)	19
	ii. B.Des in AI – Fashion Design / Communication Design / Strategic Design Management / Product Design	<sub>1</sub> 20
	iii. BBA in AI & Global BBA   IPM (BBA + MBA)	21
	iv. B.Tech Sound Engineering / B.A. Music & Audio Production	22
	v. B.Sc Psychology with AI	23
	b) Postgraduate MBA Programs	24
	c) Executive MBA Programs	32
	d) Doctoral Ph.D. Programs	34
10.	Admissions Criteria & Application Process	35
11.	. Annual Tuition Fees, Scholarships & Loans	40
12.	Success Stories - Join the Legacy of Global Leaders	44
13.	Placement Journey	45
14.	Global CEO Series, Industry Speaks & International Conferences	60
15.	. Corporate Connect & Awards	63
16.	. Summer School & Exchange Programs	64
17.	. Global Partnerships & University Mascot - HawkAi	65
18.	Campus Life - Living Experience, Sports Community & Events	66
19.	Universal Ai in the News	74
20.	. Mumbai, the City of Dreams - Best of Both the Worlds	75
21.	Growth Success Story	76















## GLOBAL ACADEMIC PARTNERS









# **APPROVALS & ACCREDITATIONS**











# **MEMBERSHIP**

# **INTERNATIONAL**





















**INDIAN** 























# CHANCELLOR'S DESK

# TARUN ANAND

**Chancellor & Founder, Universal Ai University** 

Chairman & Founder, Universal Ai University Fmr. Chairman & MD, Thomson Reuters, South Asia

MBA (SPJIMR) | Ex. Ed. Michigan B-School (USA) | Tuck Business School (USA) | IE Business School (Spain)



#### WELCOME TO UNIVERSAL AI UNIVERSITY,

We are committed to crafting leaders with character and equipping them with the technologies of the future. Our diverse range of degree programs in Business Management, Liberal Arts, Environment Sciences, AI, Design, Law, Sports, Commerce, and International Diplomacy will empower students to become leaders in a global context in their field while promoting sustainability and entrepreneurship.

Nestled in the breath-taking location of Karjat, surrounded by mountains, our university is not just a place of learning but one with a Soul. We focus on the 3 P's, which are Purpose, Passion and Professionalism to ensure our students are well-rounded individuals and are prepared to make a real impact in the world through the triple bottom line (People, Planet & Prosperity) framework creating a positive social, environment and economic impact.

With the world moving towards more automation and digital transformation, AI education and research is highly important for a country to stay competitive in the global economy, thus, Universal Ai University will be a key driver of the country's growth and development in the 21st century by teaching Universal skillsets. Additionally, the university would serve as a research hub for the development of new AI technologies, which would bring economic and technological benefits to India.

At our university, we're dedicated to providing students with cutting-edge knowledge and skills in Artificial Intelligence, Machine Learning, and Data Science. Our state-of-the-art facilities, renowned faculty who are leading experts in the field, innovative curriculum and andragogy ensure that our students are equipped with the tools they need to excel in the fast-paced tech industry.

Our focus on hands-on experiential and immersive learning, industry partnerships backed by 60 Global CEO's, and real-world CMAPS (Collaborative Multidisciplinary Approach towards Problem Solving) projects cannot be found anywhere else. Graduates of our programs will be well-prepared for a variety of exciting and lucrative career paths, including roles in data analysis, AI and machine learning which will be applicable to the fields of Business, Environmental Studies, Design, Law, Sports, Liberal Arts and International Diplomacy.

Be at the forefront of shaping the future with AI technology to make yourself future proof.





# DR. SIMON MAK

# Founding Vice Chancellor, Universal Ai University

1st American and foreign national Vice Chancellor in India - Riffing life in India and to the ends of the earth. Fmr. Exe. Director, Caruth Institute for Entrepreneurship, Texas USA

BSc (Mech. Engineering) - Massachusetts Institute of Technology (MIT-USA) MBA - SMU Cox School of Business (USA) PhD-SMU Lyle School of Engineering (USA)



#Soarhigh #Soarfar #Soarfast #Soarstrong

#### WELCOME TO UNIVERSAL Ai UNIVERSITY,

I recently relocated from Dallas Texas USA because I wanted to be part of an exciting new university which is India's 1st AI university. We are located in the green rolling hills of Karjat, a short one and a half hour drive from Mumbai, which is ideal for academic studies – close enough to the big city but far enough to focus on studies.

Built on the foundation of the flagship School of Management, the vision of Universal AI University as a newly established university is to groom global citizens who will positively impact the world using AI. We will differentiate ourselves from other universities in three areas:

- ✓ Campus-wide innovation and entrepreneurship I will bring the best practices from the US and Silicon Valley to create campus-wide entrepreneurship programs for students across all schools. Whether your career goal is to start a company that can IPO and create maximum economic impact, such as jobs, or work as a corporate employee, we will teach you how to be an entrepreneur, or an intrapreneur inside of an existing corporate to help your employer create new businesses.

As the university grows, we will launch additional future schools where AI can have an outsized impact.

If you are considering UG/PG-MBA studies, I would ask that you consider the curriculum, the student experience, and the campus location in your decision. Should you honor us with your attendance at UAI, we promise you an experience beyond your imagination, and an education foundation to help you prosper as an entrepreneur, or as a corporate employee and leader, and as a global citizen.



# **Vision & Mission**





VISION

To create impactful knowledge and develop innovative, ethical, responsible, and global leaders who will transform organisations and society at large.



**MISSION** 

To drive excellence in education, impactful research, and strong community engagement, resulting in a positive societal impact on our ecosystem that will help transform organizations and society at large.

# An Innovative Learning Model - 3 E's

UAi is committed to deliver a life-changing educational experience to Indian and International students. This makes our students corporate ready from the early stage of their career. UAi University follows the 3E Model in imparting education.

# ETHICS I EXPERIENTIAL LEARNING I ENVIRONMENT

UAi is follows 3 E's Model and impact educations









Superior Research Focus





# Sustainablity Impact & Economics, Social, Governance

All major corporations are expected to account for their environmental and social footprint. This is carried out through a diverse set of standards, frameworks, and metrics related to what is referred to as an ESG (environment, social, governance) report. Such reporting enables the corporations to better manage their contributions to the attainment of the United Nations SDGs (Sustainable Development Goals).

Universal Ai University has emerged as a disruptor in the SDG landscape, by being the first business school in India to launch its own ESG report, disclosing its environmental and social footprint and re-affirming it's position as India's 1st Green Business School.



# **India's 1st Green University**



Plantation Drive



Solar Energy Plant



Waste Management Plant

# **Universal Ai Advantage**



7		Only University led by a Global
	<b>6</b>	CEO & Endorsed by 60 Global
/		CEO's from GE, JP Morgan, etc

Top 5 B-School in India with Highest ROI - 160% (Times of India) India's Largest Sound Recording

2 1st Indian University with American VC with MIT pedigree

India's 1st Green B-School & publishing ESG Report since 2022

Achieved CAGR of 42% over 13 years & 15% in last 5 years

- High Tech Al Quantum Computing, AR/VR/MR/IoT Labs
- Become a CEO of a Pvt. Ltd.
  Company during your study

India's 1st Metaverse & Al-based Admissions Process - Eventuality

2nd Most Attractive B-School in India by GMAC, USA

- Highest Global Quality standards
  Partner Institutions: Accredited by
  AMBA (UK), AACSB (USA), QAA
  (UK), EDUQUA (Switzerland)
- Aacdemic collaraboation with
  Multi-billion dollar fastest growing
  Indian IT Company, LTIMindtree for
  Al & Future Technologies School

Trade Global Markets at Asia's
1st Global Trading Room

- 13 1st Private B-School to achieve a Rs.1 crore p.a. Placement package
- India's 1st AI embedded Degree in Sound & Music launched by Padma Shri Sonu Nigam

6 'FIVE STAR University' by India Today

- India's 1st AI embedded

  Multidisciplinary and Interdisciplinary
  curriculum
- Approved by AICTE, UGC, AIU membership and NBA accreditation.

Economic Times Growth Champion - Fastest Growing Company in India

80% Experiential Learning
Pedagogy

Ranks in India's top 5 PIR by United Nations

World Class Faculty (500+ years Industry experience) from Stanford, Oxford, IIMs & SPJIMR

- Best of Both Worlds Study in the Lap of Nature & near Capital City of Dreams, Mumbai
- 1st Indian University to accept AP Credits (College Board)

# **Board of Governors – The 60 CEOs**





Motilal Oswal MD & CEO, MOTILAL OSWAL FINANCIAL SERVICES LTD.



Mark Robson FMR. CEO, FXMARKETSPACE LTD, UK



Arun Nanda

FMR. FOUNDER & CHAIRMAN,
MAHINDRA HOLIDAYS &
RESORTS INDIA LTD.MAHINDRA LIFE
SPACE DEVELOPERS LTD.



Niren Chaudhary CEO, PANERA BREAD, USA



Julian D'Souza
REGIONAL HEAD, SOUTH ASIA,
THE CONFERENCE BOARD



Navin Suri ADVISOR TO THE BOARD, ELEVANDI; CEO, PERCIPIENT PARTNERS PTE. LTD., SINGAPORE



Rehan Khan MD – INDIA REGION, MSD; CHAIRMAN – PHARMACEUTICAL COMMITTEE, AMCHAM INDIA



Madhav Kalyan

MD & HEAD PAYMENTS

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MORGAN, INDIA



Nilesh Shah

MD & CEO,
ENVISION CAPITAL



Rick Sears

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FMR. DIRECTOR & CO-DEPUTY
CHAIRMEN, CLS BANK
INTERNATIONAL, LONDON, UK



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PROMOTER & MD,
METROPOLIS
HEALTHCARE LTD.



Wolfgang Lehmacher FOUNDER SUPPLY CHAIN & TECHNOLOGY STRATEGISTX, INNOVATION NETWORK, SWITZERLAND



Ipsita Dasgupta SVP & MD - HP INDIA, BANGLADESH & SRI LANKA



Dr. Ravi Kumar FOUNDER, CHAIRMAN & MD, XCYTON DIAGNOSTICS LTD.LTD.



Amadou Diallo

CEO, AFRICA & SOUTH ASIA, PACIFIC DHL GLOBAL FORWARDING MANAGEMENT, UAE



Dr. Jayesh Jani STRATEGIC MEDICAL AFFAIRS AND PROFESSIONAL EDUCATION LEADER GLOBAL MEDICAL DIRECTOR, CONVATEC



Padma Bhushan Dr. S. S. Johl ECONOMIC ADVISOR

ECONOMIC ADVISOR FOUR INDIAN PRIME MINISTERS & WORLD BANK



Mark Smith
CO-FOUNDER & EXECUTIVE

CO-FOUNDER & EXECUTIVE CHAIRMAN - QARBON TECHNOLOGIES; MD, ASIA PACIFIC, DIGITAL REALTY, SINGAPORE



Padma Shri Late. Dr. Pritam Singh

PROFESSOR EMERITUS, MDI - GURGAON; FMR. DIRECTOR, IIM - LUCKNOW



**Robert Holdheim** 

COO, EXPORT NOW, INC.; FOUNDER AND PRINCIPAL, SWING LLC, LOS ANGELES METROPOLITAN AREA, USA



General (Retd.)
Deepak Kapoor
CHIEF OF STAFF,
INDIAN ARMY



Dr. Ravi Kumar FOUNDER, CHAIRMAN & MD, XCYTON DIAGNOSTICS LTD.LTD.



Aditya Somani CHAIRMAN, EVEREST TECH



Dr. Jayesh Jani STRATEGIC MEDICAL AFFAIRS AND PROFESSIONAL EDUCATION LEADER GLOBAL MEDICAL DIRECTOR, CONVATEC



Dr. T. C. Nair CHAIRMAN, AXIS MUTUAL FUND TRUSTEE LTD ; PAST WHOLE TIME MEMBER, SEBI



R. K. Sukhdevsinghji FMR. MD, BHARAT PETROLEUM LTD.



Devita Saraf CEO, VU TECHNOLOGIES LTD.



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Dr. Shekhar Mitra PRESIDENT, INNOPRENEUR LLC, USA; FMR. HEAD - INNOVATION, P&G, USA



Raja Kochar VICE PRESIDENT TRANSFORMATION, ENOVIS



Subhash Dhar CO-FOUNDER & CEO, COMMENCE MINT VENTURES, USA



Sasha Mirchandani FOUNDER & MD, KAE CAPITAL; CO-FOUNDER, MUMBAI ANGELS



Babulal Varma MD, OMKAR REALTORS & DEVELOPERS



Christopher (Mitya) New FOUNDER, LEADING ORGANIZATIONS INTERNATIONAL, HONG KONG



Sarthak Behuria FMR. CHAIRMAN, INDIAN OIL CORPORATION LTD.



Albert Maasland

NON EXECUTIVE DIRECTOR
CHAIRMAN, ADVISOR,
EXPERIENCED CEO, UK



D. R. Dogra

FMR. MD & CEO,

CREDIT ANALYSIS &

RESEARCH LTD (CARE)



Sanjeev Sanyal
PRINCIPAL ECONOMIC ADVISER,
PRIME MINISTER OF INDIA
MR. NARENDRA MODI,
SINGAPORE



Late. Harjit Singh FMR. SECRETARY, GOI FMR. CO-PRESIDENT, EURO-INDIA CENTRE, FRANCE



Tejpreet Singh Chopra
PRESIDENT & CEO,
BHARAT LIGHT AND POWER;
CHAIRMAN,
GUJARAT PIPAVAY PORT LTD.



Tarun Kataria
INDEPENDENT DIRECTOR &
AUDIT COMMITTEE MEMBER,
JUBILANT PHARMA LTD.,
SINGAPORE



Dr. Narindra K. Bachlaus CONSULTANT; FMR. CEO, EXXONMOBIL, INDIA, MUMBAI METROPOLITAN REGION



CEO, NYKAADVISORY SERVICES; INDEPENDENT DIRECTOR, SAPPHIRE FOODS; UDS, GANESH GRAINS, RUPA & CO.



FOUNDER, TUTSUM; STARTUPS, INVESTOR, CO-FOUNDER & ADVISOR, CALIFORNIA, USA



CHAIRMAN, COSMICMANDALA15 SECURITIES PVT. LTD; FMR. MD, JM FINANCIAL



FOUNDER CHAIRMAN, ESEMCEE ADVISORS; FMR. MD, WOCKHARDT HOSPITALS LTD.



FOUNDER & MANAGING PARTNER, K LAW (KRISHNAMURTHY & CO); NON-EXECUTIVE INDEPENDENT DIRECTOR, INDOSTAR CAPITAL



C-SUITE TECHNOLOGY; EXECUTIVE & INDEPENDENT DIRECTOR, CROWN AGENTS BANK, LONDON, UK

# **Universal Ai University Senate**





Ridham Desai MD, Morgan Stanley



Sai Venkateshwaran Partner & Head - CFO Advisory, KPMG



Ramesh Swaminathan
Executive Director - CFO
& Head - Corporate Affairs,
Lupin Ltd



Sudeep Kolte
VP - Sales and Marketing
Saint GobainMarketing,
Saint Gobain



Jaideep Pandit Investment Management, Real Estate, Mumbai



Dileep Joshi Global CHRO, Essel Propack



Surendra Goyal CFO, Aditya Birla Group



Abhay Gupte Partner, Deloitte



Chintan Thakkar

MD, India OSTC Ltd.

Head, International Markets,
Futures First



Minakshi Samant Executive Director HR, Ingram Micro



Rajesh Seshadri Global CFO - GSC, DHL Global Forwarding



Dr. Tanaya Mishra Global CHRO, Strides



Balasubramanian Jayam Founder at The Half Brick, Bengaluru



Dharmesh Joshi
Director
(Integrated Supply Chain),
Drums Food
International Pvt. Ltd.



Kavindra Mishra

MD & CEO.

House of Anita Dongre Ltd.

Coumara Radja
Co-Founder and
Managing Partner
Maxval Professionals LLP



Ashish Musaddi Global Head - Cultural Transformation, Talent Management & Learning, Cipla, Mumbai



Chandrasekhar Mukherjee Advisory Board -Deep Learning Institute of India, Mumbai



Akhilesh Thakur Deputy National Leader -Risk Advisory Services, Baker Tilly DHC



Anil Joshi
Consultant - HR &
Employee Relations,
BASF India Limited



Rishikesh Deshpande
CEO & Whole Time Director,
Avalon Global Research
OSTC Ltd.



Amisha Vora

Owner and Joint
Managing Director,
Prabhudas Lilladher



Former Vice President -Head of Import Export & Customs, Siemens Ltd



Chief Executive Officer, Flipcarbon Integrated Solutions



Group President Human
Resources, Cadila
Pharmaceuticals Limited



CEO, Sports, Viacom18 Media Pvt. Ltd.; CEO, Sports Group President Human Resources



Murli Sundrani Mentor & Life Coach, Blue Dots Consulting, Mumbai



Antony Parokaran
CEO,
Eros Elevators &
Escalators Pvt. Ltd.

# **Inspiring Professors from the Real World of Business**



Known for their best academic credentials and experience as CEOs, CHROs, COOs, Managing Directors, these standard-bearers offer a distinctly different approach to education which will define your experience.

To connect what's taught in the classroom to the real world, we follow case-based teaching, interactive team projects and bring in professionals to discuss topics in the context of their work. We train responsible leaders who apply global systems, futuristic and entrepreneurial thinking to complex real world problem.



#### Brig. GPS Cheema | Chairperson - Centre of Excellence for Sustainable, Social & Spiritual Development & Professor of Practice

M.Sc.; AMP-MDI, Gurgaon; 37 years with Indian Army; Deputy General Officer Commanding, Kashmir Valley; Commander of Armoured Brigade; Colonel General Staff of Armoured Division; Director (Operation Logistics) HQ IDS-Secretary, Joint Operations Committee, under the Chairman, Chiefs of Staff Committee; Extensive leadership, operational, and training expertise



#### Prof. Sriram Ramshanker | Pro-Vice Chancellor & Professor of Practice - Operations

Mechanical Engg.; NIT; MBA, SPJIMR: 25 years of Diverse Exp. in Industry & Business Consulting in Equity Broking, Health & Fitness, FMGC, Travel & Tourism & Manufacturing; VP & COO in NESS Technologies; Sales Director in Intercept Consulting; Business Manager in TI Automotive PLC & Batliboi & Co.



#### Dr. Asha Bhatia | Dean - Research & Professor - General Management

MBA; 24 years of Exp. in Academic, Research & Social Entrepreneurship Mentoring; Board of Directors, SIFE India; Represents Asia at the ENACTUS Global Faculty Research Network; Published 50+ research papers, articles, and book chapters & presented at various conferences in U.A.E., Switzerland and Australia; Conducted training programs for Mumbai Police and Indian Navy; Awarded 'Distinguisded Women in the Field of Mgmt.' & Unilever for 'Leadership & Sustainability'. Trained Mumbai Police, Indian Navy & faculty at K.J. Somaiya Institute.



#### Dr. Shilpa S Joshi | Associate Professor & Director - Academics

Ph.D in Electronics Engineering, Master of Engineering (Electronics and Telecommunications); 14 years of Exp: Experienced education specialist and Data Science professional with a Genpact Certified Professional qualification. Holds a doctoral background in Digital Image Processing, focusing on machine learning for early-stage diagnosis, earning a patent



#### **Prof. Elora Basumatary | Head - Quality Enhancement Directorate (QED)**

PGDM - IIM, Calcuta; 18 years of Exp. in Business Development, Operations Mgmt., Sales & Distribution, Marketing & Media Mgmt.; Worked across 3 continents; As the patron of the UIC & head of Rush4Rush, the annual inter-college fest, she actively contributes to student engagement and innovation.



#### Dr. Kavitha Venkatachari | Dean - School of AI & Future Tech; HoD & Professor - Computer Science

B.Sc., MCA, MBA, M.Phil., Ph.D.; 20 years of Exp.; Notable research includes the relationship between Risk-Taking Propensity & Business Performance in SMEs in Sri Lanka; Awarded for the best research paper twice by GNVS & IBS; Possesses strong technical skills in Python, Advanced Excel, and SAS.



#### Dr. Waheeda Thomas | Dean - School of Management (UG) & Professor - Economics

PG in Business Administration, Qualified NET, PG Diploma in Comp. Applications; 25 years of Teaching and Administrative Experience; As an accomplished author, published textbooks, reference books, research papers, and served as an Editor-in-Chief for a UGC care listed journal; Trained Assessor at NAAC Panel.



## Prof. Vijay Tandon | Head - School of Management (PG)

B.Sc., MBA, Exec PGM - IIM, Calcutta; 18 years of Exp.; With a background in marketing, strategy, and innovation, he has worked with global giants like GE, Tyco, and AstraZeneca; As the patron of ELC, a student-driven organization, he emphasizes experiential learning; Faculty at Univ. of Economics, Bulgaria, SSM, Italy, Cardiff Met., UK.



#### Dr. Harshita Kumar | Dean - School of Music, Sound & Cinematics; Program Director (MBA-G)

MBA, Ph.D.; 25 years of Exp.; Specializes in Planning, Business Development, Revenue Generation, and Sales Administration; Published Research papers in leading Journals and presented papers at National & International Conferences



## Prof. Nilanka Chatterjee | Program Director (MBA-BDI)

BBA, MBA; 34 years of Exp.; BBA, MBA; 33 years experience as Sr. GM - L&D, United Spirits (Diageo), AGM - HR, Ispat Ind., Reliance & Nestle. He has trained executives from P&G, Coca Cola, Britannia Tata Steel, Jindal Steel, SBI, Standard Chartered, Citibank, ICICI, Vedanta, LIC, HDFC, UB, Whirlpool, Samsung, ITC, Philips, Godrej & Boyce, Sanofi Aventis, IOCL, ONGC, Castrol, HP, IBM, Wipro, Infosys etc.



#### Prof. Inderpal Singh | Director - Skill Development & Professor of Practice

B.Sc., MBA, MMM, Exec MBA, IIM-A, ISB; 25 years of Exp., Leadership roles in esteemed organizations like Lotte, Wrigley India, Best Foods International, and Heinz; Proficient Trainer in FMCG & Durable Cos; Focus on Skill Development, guiding students toward successful Corporate Careers.



## Dr. Pranjali Madhur | Director - Quality & Professor - HRM

LLB, MBA, PGDM, Ph.D (EI); 14 yrs of exp. in Academics, Research & Industry. Authored a book & published 25+ research papers. She is Editorial Board Member & Advisory Board Member for several Mgmt. Journals. Certified & Licensed NLP Practitioner & has expertise & consultancy in OD, Recruitment Analyst, Life Coach & Strategic Analyst. Faculty at GITAM HBS & MIT School of Mgmt.

Faculty: Human Resources Management, Law, Strategic Management and Mandarin



#### Dr. Meena Sharma | Professor & HoD - HRM

PGDBM, M.Phil, MBS, M.Com., Ph.D.; 20 years of Teaching Exp. at Institute of Advanced Research- The University for Innovation, Dnyansagar Institute of Management and Research, D.Y. Patil Institute of Management, Novel Institute of Management Studies; Managerial role at Kohinoor Precision Component Pvt. Ltd; 50+ publications in UGC Cared Journals, ACDC Journals, Authored Books & Book Chapters & Patents



### Dr. Seema Laddha | Professor & HoD - Marketing

MBA, Ph.D.; 18 years of Exp; Significant contributions to research with over 35 publications in National & international journals, as well as case studies; Served as an editor for International Journals & Conference books.



#### **Prof. Amrita Mathews | HoD - Practice (Marketing)**

MBA Fin; 17 years of Exp; Worked in Sales, Marketing & Business Development across various organisations. Serving as the Head of Placement Alliances & VP of FinX. Plays a pivotal leadership role, leveraging her extensive experience in student training and development, particularly in soft skills, employability enhancement, and financial products.



#### Dr. Srirnivas Shirur | Professor & HoD - Finance

BA (Hons.) Eco, MA Eco, MA Psychology, MBA Fin, Ph.D. Fin; 25 years of Exp, Director of Incubation & Entrepreneurship centre at Teerthanker Mahaveer University, Moradabad; Dean, Business School, Sharda University; Professor of Finance and Economics at Galgotias Institute of Management Technology, Greater Noida; Awarded JRF by the UGC to pursue his doctorate; Written six books on topics relating to Finance and Economics; 50 of his articles have been published in Journals



#### **Prof. Maneesh Ketkar | HoD - Finance (Practice)**

B.Sc., PGDM Finance, MA Eco; 26 years of Exp. in the Financial Markets; Transitioning from a banker to an advisor, specializes in Risk Management & Fund Raising solutions; Held Key Positions, including CBO at United Stock Exchange of India, Head of Debt & Credit markets at Credit Agricole, and Head of Institutional Sales, Treasury at HDFC Bank; Extensive background spans institutions such as ICICI Infotech, Reuters India, Credit Lyonnais, Peregrine Capital, and Ashok Leyland Investment.



#### Prof. Muthu Guruprasad | HoD - General Management & Associate Professor

BSc., MSc., PGCRM (Tata Institute), NET-JRF; MBA. 20+ years' experience in Teaching & Research. Authored 2 books - Insurance Institute of India – 'Insurance & The Environment' & 'Marketing Research & Insurance'. Served as Head of Academics, Placements & led MDP's.



#### Dr. Sindhu PM | COE & HoD - Business Analytics; School of Management (PG)

Ph.D. (Computer Science), University of Mumbai, M. Phil, Alagappa University & MCA, Cochin University of Science and Technology; 20 yrs of Exp: She has worked in several reputed institutes, most recently being NMIMS - Bangalore. Served as Member of Board of Studies at University of Mumbai and Chairperson for Board of Studies at Nagindas Khandwala College, Member of academic Council and Governing Body of various statutory committees and colleges.



## Prof. Suman Gundu | Dy. Director - Corporate Relations & Asst. Professor - HRM

EDU: 13 years of Exp. in placement, teaching, training, and development; Long-term relationships with 2000 companies and top management individuals; Expertise extends to efficient and thoughtful research, as evidenced by Paper Presentations for AICT-sponsored National Conferences, Sasmira's National HR Conference, and Allana Institute of Management Studies for National Conference.



#### Dr. Tapas Sengupta | Asst. Professor & HoD - IT

B.Tech in Electronics & Telecom, Business Management, IIM Indore, FPM, IIM Indore; 20 years of Exp.; Notable roles in leading organizations such as ITI Ltd, Reliance Communications Limited, Nokia Siemens Networks, Aircel Limited, and DDSL Solutions; Excels in Product Development, Supply-chain Management, Technology, Project Evaluation, budget control, Merger and Acquisition.



#### Dr. Neeraj Dangi | Associate Professor- Marketing

PGDM & Ph.D.; 28 years of Exp. in Education & Training - encompassing sales, marketing & operations; Research interests include issues on Marketing, Sustainable Food Choices, Consumer Behavior, Green Marketing, Business Sustainability and Food Eco-labels; Published many articles in the Scopus Journals.



#### Prof. CA Ujwal Ashok Dhokania | Assistant Professor

Ph.D, SET, MCOM, CA; 12 years of Exp; Core expertise in Finance, Accounting, Taxation, Auditing, and Project Finance; Authored 20 research papers, published in Scopus-Indexed Journal, UGC Care List Journals, and International Peer Reviewed Journals.



#### Prof. Rahul Nirakar | Assistant Professor

Multidesciplinery designer, educator, researcher and mentor and is an alumnus of NIFT Mumbai with 15 years of experience in academia and industry. He has worked with premier institutions like IDC IIT Bombay, NID, NIFT and other leading design schools in India. A co-founder of two design labels, he has mentored numerous design startups and with a deep commitment to Indian crafts, he integrates traditional wisdom with contemporary design pedagogy to shape future-ready creators.



#### Prof. Sunny Kolekar | Assistant Professor

Sunny Kolekar is an artist, designer, and educator with a deep interest in Indian folklore, craft, and visual storytelling. An alum of JJ School of Art and IDC, IIT Bombay, he has worked as a design researcher at IDC, taught as a faculty member at NIDMP, illustrated for Good Earth, and co-founded two sustainable design labels.



#### Dr. Jaya Jethwani | Assistant Professor & Officiating HoD

Ph.D. in Psychology, M.Phil., Double Masters and Double bachelor's in psychology and education, Diploma in Guidance and Counselling. Having total of 12 years' experience in Teaching and Training. Practicing Psychotherapist, counsellor, and NLP coach.

# **Partner Universities**

# INSEEC BUSINESS SCHOOL, FRANCE

# **Highlights**

- INSEEC ranked 12 in France by Challenges
- Hallmark of Swiss quality in the world
- ♦ Internationally accredited MBA with 6 months study and work in Paris & London
- Ranked among the best programs worldwide and accredited by AMBA (the Association of MBAs)
- INSEEC − 3 Palmes Excellent Business School ranked 15th in France (Eduniversal)



# ESCE INTERNATIONAL BUSINESS SCHOOL, FRANCE





Prestigious Legacy and Government-Backed Foundation Founded 56 years ago by the Centre Français du Commerce Extérieur, now Business France

Situated in Paris La Défense, the top corporate hub in Europe
With over 80 nationalities represented and 60%
international faculty

Connects students with a network of over 10,000 corporate partners and hosts 250 career events annually

Recognised among the top 151 in the QS World Rankings (2024)



# NORTHEASTERN ILLINOIS UNIVERSITY, CHICAGO, USA

**Northeastern** 

# **Highlights**

- At Northeastern, more than 100 countries are represented by our student body
- In 2017, according to College Stats, Northeastern is the nation's third-safest campus. In addition, YourLocalSecurity ranked Northeastern as the safest campus in Illinois
- For the fourth year in a row, Northeastern is ranked No. 1 among all Midwest colleges and universities as the most diverse by The Wall Street Journal/Times Higher Education College Ranking
- At Northeastern, more than 100 countries are represented by our student body
- Northeastern Illinois University has 150 years pedigree

**Global Accreditation** 













# Highlights

- Part of a century old tradition of business education
- Scored 9.28 for institutional accreditation in the year 2018 (The Bulgarian National Evaluation and Accreditation Agency)
- Partnerships with 100+ higher education institutions in Europe and Asia
- A Joint Master's Degree with Nottingham Trent University, UK and Universal Ai University, India
- Trained over 120,000 professionals from more than 60 countries
- Winner of prestigious "Building of the Year 2015" in the category of "Cultural Heritage"

# **Global Accreditation**







# **Benefits of Integrating AI in the Curriculum**

Including AI modules in the curriculum can have numerous benefits, such as:

#### **Better Employability**

Adding AI modules to the curriculum can help students learn skills and knowledge that are useful in the job market today, since there is a growing need for AI experts in many areas, such as manufacturing, finance, and healthcare.

# Improved Problem-Solving Skills

AI modules can help develop critical thinking and problem-solving skills, which are important for dealing with hard problems in the real world.

#### **Enhanced Effectiveness**

AI can automate boring tasks and make them more efficient, which saves money and increases output.

# **Enhanced Choice-Making**

AI can give us insights and predictions that help us make better decisions, which leads to better results.

## **Competitive Edge**

A Industries that include AI modules in their training programs can stay ahead of the curve and meet the needs of a world where technology changes quickly.

#### **Improved Client Service**

AI can assist in enhancing customer service by giving individualised suggestions and prompt responses to inquiries.

#### **Possibilities For Innovation**

AI can give students the tools they need to try new things and come up with new ways to solve problems in their fields.

# **Our Programs**

# **SAZ**

## SCHOOL OF SOCIAL, LIBERAL ARTS & BEHAVIOURAL SCIENCES

· B.Sc Psychology with AI

#### SCHOOL OF MUSIC, SOUND & CINEMATICS

- · B.Tech Sound Engineering
- · B.A. Music & Audio Production

# SCHOOL OF ENVIRONMENT & SUSTAINABILITY\*

· B.Sc Environment Sciences

#### SCHOOL OF LAW\*

- · B.A. LLB
- · BBA LLB

## SCHOOL OF AI & FUTURE TECHNOLOGIES

- B.Tech Computer Science in AI & ML
- · B.Tech Computer Science in Data Science
- · Integrated Program in Technology & Management (IPTM) - B.Tech + MBA

## SCHOOL OF DESIGN B.Des in AI

- · Fashion Design
- · Communication Design
- · Strategic Design Management
- Product Design

#### SCHOOL OF GLOBAL AFFAIRS\*

- · B.A. Global Affairs
- M.A. International Affairs & Diplomacy

#### SCHOOL OF SPORTS SCIENCES\*

- · B.Sc Sports & Exercise Science
- · B.A. Sports Management



#### DOCTORAL PROGRAMS

· Ph.D.

# EXECUTIVE PROGRAMS

· Executive MBA

## SCHOOL OF MANAGEMENT UG PROGRAMS

- BBA in AI & IPM
- · Global BBA
- · Integrated Program in Management (IPM) BBA + MBA

#### ■ PG PROGRAMS – AICTE APPROVED

- · MBA (Single/Dual/EU Certification)
- · MBA (Business Mgmt)+ GMP (UK)
- · MBA (International Business) + GMP (USA/France/Bulgaria)
- · MBA (Business Design & Innovation)



# **Programs Offering**



Our innovative approach to education is changing the face of business, equipping the next generation of leaders with the knowledge and skills to drive positive change in their organizations and the world.

Be a part of this movement and make a lasting impact.

# Pursue Your Passion



School of AI & Future Technologies



**School of Design** 



**School of Management** 



School of Music, Sound & Cinematics



School of Social, Liberal Arts & Behavioural Sciences

# **School of AI & Future Technologies**



# B.Tech (Computer Science) in AI & ML / Data Science - 4 Years | IPTM (B.Tech + MBA) - 5 Years

B.Tech (Bachelor of Technology) has become increasingly popular due to the rapid growth of AI and its applications in various fields. One of a kind partnership is with LTIMindtree for entire curriculum creation, delivery, internships, and placements.

# **Advantages**

- India's 1st and only B.Tech program with Academic partnership with \$4 billion company LTI Mindtree
- Technological Advancements and Innovation & Cross-Disciplinary Learning
- Programming and Data Tools such as Python, R, and SQL. Students also learn how to use data analysis tools, data visualization libraries, and other software commonly used in the industry.
- Dual Advantage: Earn both a B.Tech and MBA degree in just 5 years, gaining a powerful combination of technical and managerial skills.

# **Program Highlights**

CMAPS (Collaborative years of Leadership Internships SMART Project Research Paper Multi-disciplinary Approach Development towards Problem Solving) SDG (Sustainablity AI Project Skill Developed Capstone Project 47% AI Lab Work Development Goals) Project

# **Career Opportunities**

- Data Analyst
- 2 Machine Learning Engineer
- 3 Artificial Intelligence Engineer
- 4 Data Scientist
- **5** Software Developer

- Robotics Engineer
- **B** Business Intelligence Analyst
- Research Scientist
- ML Applied Research Scientist

- IT Directors
- Technology Consultants

63% Experiential Learning

# **School of Design**

# B.Des in AI – Fashion Design / Communication Design / Strategic Design Management / Product Design

At the School of Design, UAi, we are pioneering a new era of design education that blends creativity with intelligence. Located in the serene, innovation-driven campus of Karjat, our design programs are built for the future—with AI at their core.

Whether you're shaping fashion, crafting products, telling stories through visual media, or managing design as strategy, this is where your journey begins. With global perspectives, hands-on learning, and industry integration, our graduates don't just follow trends—they set them.

# **Program Highlights**

- AI-Embedded Design Curriculum
  First-of-its-kind program that fuses design
  fundamentals with emerging AI
  technologies to drive innovation.
- Project-Based, Application-Driven Learning
  A 100% industry driven, application based, and
  hands-on approach focused on real-world problem
  solving.
- Transdisciplinary Collaboration
  Work across design, business, technology,
  environment and society—encouraging holistic
  thinking and user centric impactful outcomes.

- Mentorship by Leading Experts
  Learn from globally renowned academicians, practicing designers, entrepreneurs, and strategists.
- Industry Immersion & Global Exposure
  Engage in live projects, industry internships, and global exchange opportunities to develop a competitive edge.

# **Career Opportunities**

# **Fashion Design**

- Fashion Designer
- Fashion Consultant
- 3 Costume Designer
- 4 Stylist
- 5 Fashion Merchandiser
- 6 Fashion Buyer
- Fashion Technologist
- **8** Textile Designer
- Fashion Illustrator

# Communication Design

- Graphic Designer
- 2 UI/UX Designer
- 3 Animator
- 4 Motion Graphic Artist
- **5** Branding & Identity Designer
- 6 Art Director
- Advertisement & Entertainment
- **8** Design Entrepreneur
- Design Educator

# **Product Design**

- Product Designer
- 2 UX | UI Designer
- 3 Service Designer
- 4 Packaging Designer
- 5 Innovation Consultant
- 6 Design Researcher
- Art Director
- **8** Creative Director
- User Centred Designer

# Strategic Design Management

- Brand Strategist
- 2 Design Manager
- 3 Innovation Manager/Consultant
- 4 Business Designer
- 5 User Researcher
- 6 CX/UX Strategist
- Service Designer

Visit Universal Ai website for the curriculum

# **School of Management**



# BBA in AI - Marketing / Finance | Global BBA - 3/4 Years | IPM (BBA + MBA) - 5 Years

Universal Ai University is India's 1st AI University giving a unique combination of BBA in AI + Marketing/Finance to the students to be ahead of the game. On completion of a degree covered by the subject benchmark statement, a student will have the AI skills, subject-specific knowledge and understanding, cognitive skills, practical and professional and transferable skills.

# **Advantages**

- · AI-Integrated Curriculum: Experience a cutting-edge curriculum that fuses traditional management education with advanced AI and digital transformation modules.
- Global Exposure: Spend 2 months in Europe & earn European credits too.
- Dual Advantage: Study India's 1st AI-integrated BBA + MBA (Integrated Program in Management) in 5 years & gain a powerful combination of technical and managerial skills.

# **Program Highlights**

Internships

- CMAPS (Collaborative Multi-disciplinary Approach towards Problem Solving)
- SMART Project
- Years of Leadership 3/5 Development
- Research Paper

180 pts

AI LabProject

- SDG (Sustainablity Development Goals) Project
- Skill Developed
- 43% Experiential Learning

# **Career Opportunities**

- Investment Banker
- 3 Finance Manager
- 4 Loan Officer
- 5 Financial Manager/Advisor
- 6 Human Resource Manager
- Research and Development Assistant Manager
- **B** Information Systems Manager
- Marketer
- Human Resource Officer

- Brand Manager
- Operations Analyst
- Investment Banker
- ☑ HR Consultant

Visit Universal Ai website for the curriculum 21

# **School of Music, Sound & Cinematics**



# B.Tech Sound Engineering / B.A. Music & Audio Production

Universal Ai University and SoundideaZ Academy have embarked on an innovative collaboration to pioneer India's 1st AI-embedded Professional Degree in Sound, and Music and Audio Production, a groundbreaking initiative inaugurated by the esteemed vocalist Sonu Nigam. This partnership aims to cultivate a legion of adept sound engineers and music professionals armed with cutting-edge Artificial Intelligence (AI) knowledge, poised to revolutionize the global sound and music landscape.

# **Program Highlights**









# **Career Opportunities**

■ Audio Post Production

- Sound Editor
- Dubbing Engineer
- Foley Engineer
- Svnc Sound
- SFX/ Mix Engineer
- Sound/Game Audio Designer

#### Music Production & Technology

- Music Producer
- Music Programmer
- Music Composer
- Background Score Composer

#### 3 Live Sound Engineering

- FOH Engineer
- Systems Engineer
- Monitor Engineer

#### 4 Music Recording & Mixing

- Music Recording Engineer
- Music Mixing Engineer
- Music Mastering Engineer

# School of Social, Liberal Arts & Behavioural Sciences



# **B.Sc Psychology with AI**

Our distinctive approach combines classic Liberal Arts education with cutting-edge technology, industry-focused learning experiences, and worldwide exposure, providing students with a competitive advantage in today's quickly changing market. Our students use AI tools to improve their ability to generate accurate forecasts, while taking into account human emotions on existing conditions. It is more than a topic, it is a way of thinking!

# **Program Highlights**

1 Internship

- CMAPS (Collaborative
  Multi-disciplinary Approach
  towards Problem Solving)
- SDG (Sustainablity Development Goals) Project
- h **1** 
  - 1 SMART Project
  - 7 Skill Developed
- years of Leadership Development

ESG Project

- 1 Research Paper
- 50% Experiential Learning

# **Career Opportunities**

AI LabProject

#### **B.Sc Psychology with AI**

- Clinical Psychologist
- Mental Health Counselor
- School Psychologist
- Research Psychologist
- Industrial-Organizational Psychologist

- Meuropsychologist
- Forensic Psychologist
- Child Psychologist
- Rehabilitation Counselor
- Substance Abuse Counselor

# **Specializations**

- Clinical Psychology
- Counseling Psychology
- Industrial Psychology

# **Post Graduate Programs**









NBA - General & Business Management

At Universal Ai University, we follow an academic model which allows for Experiential Learning, Self-Learning & Community Learning in every module along with Classroom learning. CMAPS (Collaborative Multi-disciplinary Approach towards Problem Solving) module that allows students 2 opportunities of one month each dedicated towards Action Learning. Students immerse and solve complex business problems in companies gaining 2 months of additional corporate experience. Also, have Incorporated Liberal Arts thinking through the new module of Universal Philosophies impacting Society.

MBA (Single/Dual/ EU Certification) MBA+ Foreign Collaboration (Cardiff Met. University – UK)

MBA (Business Mgmt.)+ GMP (UK)

MBA (International Business) + GMP (USA/France/Spain/ Italy/Bulgaria)

MBA (Business Design & Innovation)

# **Our Partner Universities**



# **AICTE Approved MBA**



Our faculty bring their international business experience to the classroom and employ innovative approaches like the 50 hour live Case Blazer, #Trending, Business Baazigar and Think-A-Thon for the MBA program. The contemporary curriculum is designed for Industry 4.0 by our professors having worked with MNC's at top management positions. The essence of the program is the Action learning Experiential courses (credit bearing), where the student will have an immersive learning experience. Students also have the wonderful opportunity to study in Europe for one month giving them a truly international

# **Single Specialization**

# Core Modules

- Global Macro Economics
- Financial Accounting for Decision Making
- Dynamics of Marketing
- Organisational Behaviour
- Operations Management
- Integrated Business Communication
- Business Statistics
- Corporate Finance
- International Finance
- Competitive Strategy
- Human Resource Management
- Business Analytics
- Strategic Management
- Business Research Methods
- Design Thinking & Entrepreneurship
- Ethics & CSR
- Decision Science Modelling
- Advanced Excel

# **Experiential Learning**

- Leadership Development Potential
- Mentoring
- Wisdom Towards Self Excellence
- Management of Self
- Experiential Learning Toolkit
- SMART Project
- CMAPS
- Summer Internship (2 months)
- Design Thinking Workshop
- Research Paper Publication
- Consulting Aptitude Project
- Sports



# Optional

- Business Law / CMAPS
- Universal Philosophies
   Impacting Society / CMAPS
- Project Management / CMAPS



# SPECIALIZATION |



# Marketing Management

- IMC
- Digital Marketing Strategy
- Applied Marketing Research
- Marketing Analytics
- Marketing of Financial Services
- Brand Management
- Marketing in Practice
- Luxury Marketing
- Green Marketing
- Rural Marketing
- Retail Management
- Sales & Distribution
- CRM
- Services Marketing
- International Marketing
- Business Process Management
   & Digital Transformation
- Visual Analytics (Tableau)



# 2 Financial Management

- Insurance
- Valuation
- Management of Finance
- Banking & Micro Finance
- International Finance & Financial Management
- Capital Markets & Derivatives
- Financial Analytics
- Fintech
- 🛉 Financial Markets Practical Approach
- Project & Infrastructure Finance
- Key Legal & Taxation Aspects in Finance
- Investment Banking and Mergers & Acquisitions
- Securities Analysis & Portfolio Management
- Financial Risk Management & Analytics
- Green Finance
- Visual Analytics (Tableau)

# 3 Human Resource Management (HRM)

- Talent Acquisition & Management
- Strategic HRM
- Leadership 360 Degree
- Compensation & Benefits
- Employee Engagement & Counselling
- Organizational Development
- Business Processing & Data Analytics
- ♦ Visual Analytics (Tableau)
- HR Analytics
- Competency Mapping & Performance Management
- Emotional Intelligence
- Organization Theory Structure & Design
- Policies & Practices in HRM
- Learning & Development
- Green HR





#### MBA (GENERAL) VISION

To create impactful knowledge and develop innovative, ethical, responsible and global leaders, who will transform organizations and society at large.

Introduction to R programming

Data Science using SAS



Python Programming

**Note:** 1) Eligibility for Finance Specilication is 60% in Term 1 & Term 2 + Internal Assessment Test (LAT)

2) Eligibility for BA & AI is 60% in Business Statistics + 60% in Advance Excel + 60% in Research

(Minimum 20 - Maximum 60 students)



# **AICTE Approved MBA**



The MBA with Dual specialisation allows students to choose a combination of Majors like Marketing Finance and Operations along with Minor specialisations in Business Analytics in association with KPMG, Business Design & Innovation and Operations & Supply Chain Management. Students will get the opportunity to engage in Action learning with the Experiential courses like Consulting and Research Paper writing which will significantly enhance their corporate profiles and acquire relevant industry skill sets to succeed and grow in their careers.

# **Dual Specialization**

# **Core Modules**

- Global Macro Economics
- Financial Accounting for Decision Making
- Dynamics of Marketing
- Organisational Behaviour
- Operations Management
- Integrated Business Communication
- Business Statistics
- Corporate Finance
- Competitive Strategy
- Business Process & Data Analysis
- Business Analytics
- International Finance
- Human Resource Management
- Strategic Management
- Business Research Methods
- Design Thinking & Entrepreneurship
- Ethics & CSR
- Decision Science Modelling
- Advanced Excel

# **Experiential Learning**

Leadership Development Potential Mentoring

- Wisdom Towards Self Excellence
- Management of Self
- Experiential Learning Toolkit
- SMART Project
- CMAPS
- Summer Internship (2 months)
- Design Thinking Workshop
- Research Paper Publication
- Consulting Aptitude Project
- Sports

# Data Science using SAS Certification Python Programming

# **Dual Specialization**

# Finance (Major)

- Insurance
- Basics of Financial Markets
- Valuation
- Banking & Micro Finance
- Capital Markets & Derivatives
- Fintech
- Financial Markets Practical Approach
- Securities Analysis & Portfolio Management
- Financial Risk Management & Analytics
- Green Finance

# 2 Operations (Major)

- Logistics & Supply Chain Management
- Service for Operational Excellence
- Sales & Operations Planning
- Operations & Supply Chain Analytics
- Global Logistics
- Procurement & Strategic Sourcing
- Warehouse Management
- Lean & Agile Manufacturing
- Total Quality Management
- Green Operations

# 3 Marketing (Major)

- IMC
- Digital Marketing Strategy
- Applied Marketing Research
- Marketing Analytics
- Marketing of Financial Services
- Brand Management
- Marketing in Practice
- Luxury Marketing
- Green Marketing
- Sales & Distribution



# 3A Operations & Supply Chain (Minor)

(Minimum 20 - Maximum 60 students)

- Logistic & Supply Chain Management
- Procurement & Strategic Sourcing
- Service for Operational Excellence
- Warehouse Management
- Sales & Operations Planning

# 3B) Finance (Minor)

(Minimum 20 - Maximum 60 students)

- Banking & Micro Finance
- Capital Markets & Derivatives
- Financial Risk Management & Analytics
- Securities Analysis & Portfolio Management
- Valuation

# 3C Business Design & Innovation (Minor)

(Minimum 20 - Maximum 60 students)

- Entrepreneurship & Growth
- Leading Sustainable Innovation
- Business Innovation Project
- Business process and Digital Transformation
- E-Business

Note: 1) Eligibility for Finance (Minor) is 60% in Term 1 & Term 2 + Internal Assessment Test (IAT)

2) Eligibility for BA & AI (Minor) is 60% in Business Statistics + 60% in Advance Excel + 60% in Research Methodology + Internal Assessment Test (IAT) (Minimum 20 - Maximum 60 students)



# MBA (BUSINESS DESIGN & INNOVATION) VISION

To develop leaders & builders of enterprises using innovative andragogy & integrated Industry connect, which is sensitive to ethics, CSR & environmental concerns.

# **AICTE Approved MBA (International Management)**

with International Immersion



# YEAR 1

➤ Same as AICTE Approved MBA (Single Specialization ) Curriculum

# YEAR 2 - Specialization

- ➤ Marketing Management
- Financial Management
- ▶ Human Resource Management (HRM)
- Operations / Supply Chain Management

Note: Each Elective is available for minimum 10 students

# 1 UE, Varna (1 month)

- International Entrepreneurship
- Economy & Society in the European Union, International Trade

# 2 UE, Varna (3 months)

- Research Methods
- Economy & Society in the European Union, International Trade
- International Economics
- International Entrepreneurship

Global Accreditation (Europe)









# ESCE INTERNATIONAL BUSINESS SCHOOL

Paris, France

# **Electives**

Each MBA student is required to take **THREE** elective courses from the list below.

# YEAR 2 - Specialization

- Marketing & International Brand Management
- International Financial Analyst
- Digital Marketing & E-Business
- MSc in Luxury & Fashion Marketing & Customer Experience
- MSc in Wine Marketing & Customer Experience

# Global Accreditation (Europe)











**ABROAD** 

# MSc Program

High-quality of education with CGE certified Masters that ensure Indian students are eligible for 2 years post stay visa

# YEAR 2 - Specialization

- International Business Development
  - International Corporate Finance
  - International Purchasing & Digital Supply Chain
    - International Marketing

# Global Accreditation (Europe)

















# YEAR 2 - Core Modules

- Applied Business Research II
- **Business Policy & Strategy**
- **Production & Operations Management**
- Management of Information Systems & Technology

# Electives

Each MBAstudent is required to take **THREE** elective courses from the list below.

Action

Note: Each Elective is available for minimum 10 students

# **Finance**

- Seminar on Futures & Options Markets
- Management of Financial Institutions
- **International Financial Management**

# **Entrepreneurship & Organisation Strategy**

- HR Policy & Decision Making
- Management of Organizational Change
- Strategy & Organization
- **Innovation & Creativity**

#### Marketing

- Marketing Research Techniques & Applications
- Global Marketing

- International Business
- Entrepreneurship

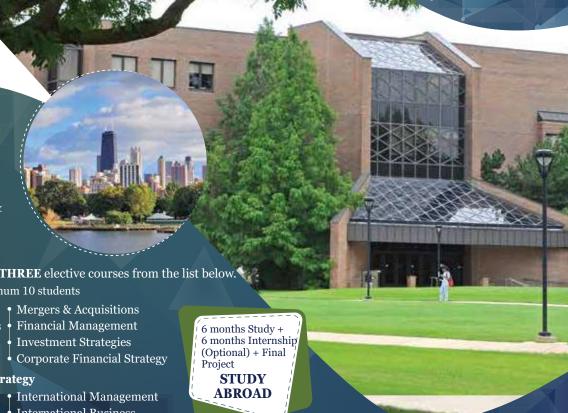
 Channel Distribution & Retailing **Global Accreditation** Services Marketing Management (USA) Consumer Behaviour & Marketing











# **School of Management**



# **Executive MBA**



# Why Join Executive MBA?

- ✓ Executive MBA degree from India's First AI University
- ✓ Cutting-edge AI Integrated curriculum
- ✓ Comprehensive program with focus on business fundamentals, leadership, analytical thinking, technology, and entrepreneurship
- ✓ Endorsed by 60 Global CEOs
- ✓ 3E MODEL- Ethics –Experiential Learning-Environment
- ✓ World Class Faculty & Industry Specialist
- ✓ CEO Talk- Leadership insights
- ✓ Trade Global Markets at Asia's 1 Global Trading Room
- ✓ Spaced learning gamification
- ✓ Interdisciplinary Approach
- ✓ Immersive AI Labs and Facilities
- ✓ Experiential learning through simulations, projects, and capstone courses
- Redefine the Leader in You
- ✓ Hybrid Learning Experience- Intense but Flexible



The AI workshop led by an industry veteran helped streamline routine tasks and enhance strategic thinking. Overall, my experience with UAi is amazing.

- Akash Gupta
Ric Investigation Officer





UAi offers a balanced curriculum combining generative AI, business fundamentals, leadership, and technology. Inspiring CEO talks and a hybrid format make it ideal for working

- Vishakha Redij

Sr. Account & Finance Executive





# **Course Learning Outcomes**



Develop leadership skills and strategic thinking

Enhance your business acumen and decision-making skills

Improve your communication and interpersonal skills

Expand your global perspective and cultural awareness

Change Management
Expertise

Build a strong network of business professionals

Entrepreneurial Mindset

8 Ethical Leadership

Future-Ready Business
Strategy

10 Be a Trailblazer

Industry Titans as Faculty

NextG

The Ethics, Experiential
Learning, and
Environment Model



The Executive MBA has been transformative, deepening my business knowledge and honing both technical skills and life perspective.

- Muskan Chourasia

Executive Assistant



Engaged in an intensive curriculum from AI algorithms to strategic business management, this Executive MBA is set to be a career game-changer.

- Avishkar Patil
Design Engineer

# **School of Management**



### **Doctoral Program - Ph.D.**

Ph.D. is a full-time, residential doctoral program offering studies in different fields of management and cross-functional areas. The program aims to train prospective scholars to become highly skilled and innovative researchers and teachers in various fields (aspects) of management and relevant areas. It primarily aims at preparing scholars for careers as faculty members at premier academic institutions and for position outside academics requiring advanced research and analytical capabilities.

### **Program Highlights**

- Ph.D. at India's First AI University by using cutting-edge technology & expert faculty Advanced Knowledge and Expertise
- Doctoral candidates will work closely with faculty advisors and engage in independent research projects that contribute to the existing body of knowledge in their field.
- The skills developed during the Ph.D., including research, problem-solving, and analytical thinking, are highly transferable and sought after in various professional fields.
- Collaboration and Networking with 200+ CEOs & CXOs

### A candidate can pursue research in the following areas:

- **■** Computer Science
- Liberal Arts (Economics & Psychology)

■ Management

**Mode of Study: Full-time or Part-time** 

Visit Universal Ai website for the curriculum



# **Admission Criteria and Application Process**



Undergraduate Programs | Postgraduate Programs | Executive Programs | Doctoral Programs

# **Undergraduate Programs**

Applications are open from all streams (Science / Commerce / Humanities) and across all Indian & International Boards (IBDP / AP/ A-Level / HSC / CBSE or 12th Grade Equivalent). *Experience India's 1st Metaverse & AI-based* 



# Criteria and Weightage Academics & Other Supporting Documents Entrance Test (Universal Ai / Other National Level Test / Portfolio) Interview 25%

UAi as recognized First Indian University

to accept AP Credits

### **Admission Process**



Universal Ai University follows a rolling admissions policy. Rolling admissions means that other things equal, candidates who apply earlier have a higher likelihood of being accepted onto the programs of their choice. It also means that applications will be closed as soon as all the seats are filled.

The process comprises of four steps –

STEP O1 Filling the Application Form (Online) | Available on Universal Ai University Website | Application Fee is INR 2,000 / USD 35 / GBP 20 / EUR 25

Submit Documents | Attach Class 10th marksheet, Class 12th marksheet (if available at that time), Passport size,photograph, Statement of Purpose, 2 Letters of Recommendation, Extra-curricular or Co-curricular activities, Portfolio

STEP **02** 

STEP O3

Appearing for Universal AI University Aptitude
Test (UBSAT) / SAT / ACT / PEARSON / CUET /
UGAT / JEE / MH CET / UCEED / NID / Other
National ET or Submitting a Portfolio

Appearing for the Personal Interview (PI) All PI's will happen online via Zoom by an AI-Bot named Droid or a Faculty member

STEP **O4** 



Once all four steps are completed, a candidate's application will be reviewed by the Admissions Committee in full. The final admission decision will take into consideration the overall candidature. Candidates who perform well in the admission process may be made a provisional offer of admission, even if their Class XII Board scores have not been declared until then.

Duration : 90 Minutes 100 questions (No Negative Marking)

### **Test Format - Aptitute Test & Psychometric Test**

English Language & Comprehension	20%	Quantitative Ability	20%	Green Thinking and Creativity	20%
Global & Indian Current Affairs	20%	Analytical & Logical Reasoning	20%	//	

# **Postgraduate Programs**



# **Admission Criteria and Application Process**

Universal Ai University invites applications from all streams and boards (Indian & International).

The entire admission process is online. Interested candidates can fill the application form which is available on the website. The application fee is INR 1500 / USD 21 / GBP 15 / EUR 18.

### **Selection Process**

MBA	MBA + GMP
(Single / Dual)	(International Immersion)
Boardroom Round Group Personal Interview	Personal Interview

### What Do You Need To Get In?

Admission Criteria	Weightage	
Criteria	AICTE MBA	AICTE MBA + GMP
Academics (10 , 12 & Graduation)	20%	20%
Entrance Exam (CAT, GMAT, C-MAT, CET, NMAT)	20%	20%
Extra-Curricular Activities	20%	20%
Communication Skills	25%	25%
Work Experience / Leadership	15%	15%
Statement of Purpose & Letters of Reference – 2	X	$\checkmark$
Total	100%	100%

# **Executive Program**



# **Executive MBA**

Students must have a bachelor's degree from a UGC recognized university & a minimum of 2 years of work experience.

Executive MBA program is offered in a hybrid format, which means that students can attend classes online or in person which gives flexibility to study at their own pace and on their own terms. There will be a campus immersion as well.

# **Doctoral Program**

# Ph.D.

All admissions for Ph.D. programs shall be through a Common Entrance Test conducted by the university, except for those who have been specifically exempted under these rules.

# **Exemption from Entrance Test –**

A candidate qualified JRF/UGC-CSIR NET (Including JRF)/SLET/GATE/Teacher fellowship holder or has passed M. Phil program.



# **Annual Tuition Fees**



Undergraduate Programs	Duration	<b>Tuition Fees (Per Year)</b>
School of AI & Future Technologies		·
B.Tech Computer Science in AI & ML / Data Science	4 Years	INR 3,28,000
Lateral Entry into B.Tech CS in AI & ML / Data Science	Any Year	INR 3,28,000
IPTM – B.Tech + MBA	5 Years	INR 4,28,000
IPTM – B.Tech + MBA (Lateral Entry)	Any Year	INR 4,28,000
School of Music, Sound & Cinematics		
B.Tech Sound Engineering	4 Years	INR 4,28,000
B.A. (Hons.) Music & Audio Production	3/4 Years	INR 4,28,000
School of Design	'	
B.Des in AI – Fashion Design / Communication Design / Strategic Design Management / Product Design	4 Years	INR 4,98,000
School of Management		
BBA in AI - Marketing / Finance	3/4 Years	INR 2,98,000
Global BBA	3/4 Years	INR 3,98,000
Lateral Entry into BBA in AI	Any Year	INR 2,98,000
IPM – BBA + MBA (Single Specialization)	5 Years	INR 3,98,000
IPM - BBA + MBA (Lateral Entry)	Any Year	INR 3,98,000
School of Social, Liberal Arts & Behavioural Sciences		
B.Sc. Psychology with AI	3 / 4 Years	INR 1,98,000

### **Notes:**

- According to NEP regulations, a UG degree can be either of three or four-year duration with multiple entry as well as exit points. Depending on the completion years, one will be able to earn a certificate, diploma, or degree.
- Any student who wishes to go for summer school or exchange program, then the entire expenses will be covered by the student.
- Global BBA: The fee includes lodging, boarding, flight tickets, visa, and meals which has to be paid in advance. Any additional expenditure, will be borne by the student. Also, depending on the exchange rate, the University reserves the right to revise it by 10%.
- One-Time, non-refundable Lateral Entry Admission Fee of INR 2,00,000 (Two Lakh Only) is applicable for students entering through the lateral entry process. This fee covers administrative processing, academic evaluation, and integration in the program.

### **Annual Tuition Fees**



Our academic programs are affordable & designed to prepare you for success in the 21st century. We offer various course options at the Postgraduate level which will equip the students with necessary skills and knowledge for a multi-disciplinary approach to diverse business & management problems.

Postgraduate Programs	Duration	<b>Tuition Fees</b>
MBA Programs		
Single Specialization	24 Months	INR 9,98,000
Dual Specialization	24 Months	INR 11,98,000
MBA (International Management) with International Immersion		
MBA + GMP - International Business and Economics University of Economics, Bulgaria (1 months in Europe)	24 Months	INR 11,48,000
MBA + GMP - International Business and Economics University of Economics, Bulgaria (3 months in Europe)	24 Months	INR 12,48,000
MBA + GMP - Northeastern Illinois University, USA (1 year in Chicago)	24 Months	INR 10,48,000 + USD 13,221
MBA + GMP - INSEEC Business School, France (1 year in Paris) Marketing & Brand Management, International Financial Analyst, Digital Marketing & E-Business	24 Months	INR 10,48,000 + EUR 11,500
MSc - INSEEC Business School, France (1 year in Paris)  1. MSc in Luxury & Fashion Marketing & Customer Experience 2. MSc in Wine Marketing & Customer Experience	24 Months	INR 10,48,000 + EUR 13,500
MSc - ESCE International Business School, France (1 year in Paris)	24 Months	INR 9,98,000 + EUR 9,000

**Notes:** 

### **Education Loans**

The following banks offer education loans on their own discretion:

Axis Bank, UCO Bank, Gyan Dhan, Bank of India, Bank of Baroda, Syndicate Bank, Allahabad Bank, State Bank of India, Karnataka Bank Ltd., United Bank of India, Central Bank of India, Punjab National Bank, AVANSE Education Loans.

 $These \ are \ the \ official \ partners: \ Credila, IDFC \ First, Kuhoo, Tata \ Capital, and \ others.$ 

<sup>\*</sup> The actual fee applicable will be updated on the partner university website.

<sup>\*</sup> International & Domestic Travel: Cost of travel, visa and stay (with food) is borne by the student

### **Executive Program**

Executive MBA	Duration	Tution Fees
Application Form Fees	24 Months	INR 1,000
Total Course fees		INR 3,25,000

### **Doctoral Program - Ph.D.**

Nomenclature of Fees	External (Self-Sponsored)	Internal (Inhouse Employees)	External (Industry Sponsored / Govt Sponsored)
<b>Application Form Fees</b>	INR 2,000	INR 2,000	INR 2,000
Total Course fees	INR 1,15,000	INR 75,000	INR 1,50,000

### **Boarding & Lodging on & off Campus**

All the hostel rooms come with an ensuite washroom, common Living & Dining Room with kitchenette. Fee includes student accommodation, housekeeping, soft furnishing, WiFi, laundry, gym & extensive sports facilities. Single Sharing apartments (4 pax) will have a refrigerator, a microwave oven & dressing tables.



Food: We offer 4 Meals / Day with Veg., Jain & Non-Veg. options cooked in separate kitchens by SODEXO (Worlds largest French MNC in quality food services in 80 countries).



Hostel Category	Charges	Off Campus Facility	Charges
Dual Sharing	INR 1,97,400 per year	One Meal + Transportation (Bus Facility) + Infra Charges	INR 1,02,375 per year
Triple Sharing	INR 1,76,400 per year	Transportation (Bus Facility) + Infra Charges	INR 47,250 / per year
DOM (Non AC & Limited)	INR 1,36,500 per year	Only Infra Charges	INR 21,000 / per year

### **Other Charges**

Others	Charges
Security Charges (Refundable)	INR 25,000 / year
GREEN Project, SMART Project, INDUSTRIAL Visit, Cultural Programs, Alumni Association Fees (Non-refundable)	INR 20,000 / year
Welcome Kit, Imagica Trip, Off Site Visit	Complimentary

# **International Cost of Living**

Country	Charges
USA	USD 600 to USD 700 per month
France	EUR 700 to EUR 900 per month
Bulgaria	EUR 400 to EUR 500 per month

Notes: \* Every year there will be a 5% increase in Infra Fees.

# **Scholarships - Undergraduate Programs**



At Universal Ai University, we believe in supporting our students in every possible manner. Therefore, there are various types of scholarships which we offer to encourage our students academically.

### Economic (Early Bird) Scholarship - INR 50,000/-

Early Bird Scholarship is applicable to the students who take admissions upto 31st December.

### Special Scholarship - INR 50,000/-

- 1. Children of Armed Forces
- 2. Students with domicile in Ukraine or Africa (International Students), Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland, Tripura, Sikkim, Himachal Pradesh, Ladakh, Jammu & Kashmir, Puducherry, Lakshadweep, Chandigarh, Dadra & Nagar Haveli, Daman & Diu, Andaman & Nicobar Island, Goa, Tamil Nadu and Karnataka
- 3. Siblings Scholarship
- 4. Parent as Teacher Scholarship
- 5. National / International Sports Scholarship
- 6. For anyone who has lost his/her parent due to Covid-19
- 7. Scholarships are available based on Nationalised Entrance Test Exams (JEE / UCEED / SAT / Others)

### School Achievement Scholarship - INR 50,000/-

Means Scholarship - upto INR 1,00,000/-

### **Merit Scholarship -**

Indian Board %tile	International Board Grade	Scholarship upto
80% to 84.99% 85% to 89.99%	30 to 32 33 to 35	20% of the tuition Fees 1st Year 30% of the tuition Fees 1st Year
90% & above	36 & Above	50% of the tuition Fees 1st Year

# **Scholarships - Postgraduate Programs**



### Means Scholarship - IDFC First Bank (INR 2,00,000/-) -

Applicable to the students who come from families with annual income below INR 6 lacs. It is an application and Interview based process. Final decision on scholarship award is at the sole discretion of IDFC First. Mere eligibility does not guarantee a scholarship.

### **Special Scholarship -**

- <sup>1.</sup> Children of Armed Forces Applicants INR 25,000
- <sup>2</sup>-Students with domicile in Northeast (Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland, Tripura, Sikkim), Himachal Pradesh, Union Territories (Ladakh, Jammu & Kashmir, Puducherry, Lakshadweep, Chandigarh, Dadra & Nagar Haveli, Daman & Diu, Andaman & Nicobar Island), Goa, Tamil Nadu and Karnataka INR 50,000
- 3. Graduates from Indian Institute of Technology (IIT) 80% of Tuition Fee (1st Three Applicants)
- <sup>4</sup> Siblings Scholarship / Parent as Teacher Scholarship / National / International Sports Scholarship **INR 50,000**

<sup>5.</sup> For anyone who has lost his/her parents due to Covid-19 - INR 50,000

### **Entrance Exam Scholarship (Only for GMP programs) -**

Academic performance in 10, 12 and Graduation:

- L. Scores above 80%ile in CAT, XATor 650+ in GMATare eligible up to INR 100,000/-
- 2. Scores above 90%ile in CAT, XATor 700+ in GMATare eligible up to INR 200,000/-
- 3. **100% Scholarship on MBA fees to 5 Students** who score 90 percentile & above in CAT exam. They should also have a minimum of 75% in their Graduation.

### Merit Scholarship (Only for GMP programs)

Academic performance in 10th, 12th and Graduation:

- 1. Above 85% in Graduation up to INR 1,00,000/-
- 2. Above 90% in Graduation up to INR 2,00,000/-



# Join the Legacy of Global Leaders!



## **Placements Opportunities Abroad**

Our students after completion of their Degree have secured excellent opportunities in Germany, UK, USA, Canada etc. selected on the basis of the Global standard of education which enables them to think critically and make informed decisions on the basis of evidenced opinions in a professional environment which has transformed them.



SAITEJA NUTALAPATI Founder & Director, Budapest, Hungary



OMOYAJOWO SUNDAY Clergy, Nigeria





SHREYA PRABHU Marketing Operations & Analytics Associate Ireland



ABHIJEET THORAT Duty Manager, New Zealand



**ANUJ SHANDILYA** Investment Consultant Dubai





**ANAIS REMON** Gestionnaire Immobilier, France





HOSHEDAR BATLIWALLA Instructor & Professor. Canada





DANISH HASWARE Operation Executive. Saudi Arabia

ChannelSight





TEJPARTAB ANAND Financial Solutions Provider California, USA



AISHWARYA PAREKH Key Account Manager,





ABDELRAHMAN KADRY CEO & Co-Founder. Egypt





UNIKRISHNAN Director. Bahrain



STEPHANIE POSADA Senior Consultant, Venezuela





**ELLA FUCHS** Consultant. Germany





NGABU DAVID KIIZA HR Manager. Congo





SANCHITA HAZRA Sr. Wealth Manager Bahrain





PRAPTI AGRAWAL Client Associate Australia

PROSPECT



MANIK KATARIA Account Coordinator. Canada





DR. SWATI GOGAWAT Dental Practice Manager





SHARADHA SAMAVEDA Digital Marketing Manager. Canada





## **Placements in India**



Our graduates have a plethora of opportunities to work after their graduation across industry due the enviable corporate connect that Universal Ai University enjoys with the backing of 60 CEOs. For those that choose to pursue their career, we have a very competent Corporate Relations team which will help them secure placements in top Indian and multinational organisations leveraging the vast network of alumni and employers in India and overseas.



**Nainy Bhandari** Account Manager UBER



**Ankush Goel** RTM Executive



**Pranjul Mishra** Officer 1st NAGA Battalion



Kunika Gupta Marketing nake W/ trip



Harjas Singh Analyst



**Bhumit Masrani** Account Executive



Kamran Usmani Sr. Sales Executive

Mahindra



Athulva Pillai Relationship Manager F IDFC FIRST



**Dimple Lingayat** Research & Strategy



Janhvi Gawade Marketing Manager



**Prit Kothari** Asst. Relationship Manager AMERICAN EXPRESS



Sharada Samaveda Digital Marketing



Jaya Lalwani Business Manager



Bhavya Agnihotri Financial Analyst ENARR



Disha Agarwal Head HR e vedanta



**Bodapati Ravi** Project Manager amazon



Manikandan B. Global Consumer Banking Specialist - North American **cíti**bank



Nikhil Madhamshetty Credit Risk Analyst J.P.Morgan



Vamsikrishna **Bodavula** Financial Analyst



Anui Modgil Associate Consultant



**Amritpal Bedi** Analyst Deloitte.



**Ashneet Kaur** Tax Associate



**Jyoti Sabat** HR Service Analyst accenture High performance, Delivered



**Utkarsh Varshney** Associate, Platform **Experts & UAT** 



Supriya Shukla Strategy Manager OYO

# **International Placements**



Karandeep Singh

Finance Chicago, USA

A big shoutout to my mentor from Universal AI University, for their unwavering moral support and the invaluable resources he provided. Your guidance has been a cornerstone of my journey.

I am deeply grateful and would like to appreciate my esteemed professor,

Vijay Tandon and Professor Robert Cook, Ph.D. for their constant support

and guidance that has helped me a lot in shaping my professional growth.



Sourav Nayak Finance

Chicago, USA





Gori Rutvik Mohan Marketing Chicago, USA

**o** glantz



Ansari Mohammad Faizan Nasreen Entrepreneurship & Organisation Strategy Chicago, USA

**Tanmay Kumar Dahiya** 

Finance

Chicago, USA



Karandeep Singh

abbvie

Finance Chicago, USA





Nanaware Tejal Sudesh Neha

Finance Chicago, USA





Tanmay Kumar Dahiya

Finance Chicago, USA





Vedant Laxman Narkhede

Paris Chicago, USA





Mendem Mary Roja

Finance Chicago, USA





Kshitij Sharma

Marketing Chicago, USA

• glantz



Prangna Singh

Marketing Paris





Naman Jha

Marketing Paris





Kushal Agrawal

Marketing

WALRHONA





# **Creating Entrepreneurs - What India needs is Job Creators**



At Universal Ai University, we provide multiple incubation opportunities that help students develop and hone their entrepreneurial skills. With the focus on experiential learning, students are equipped and confident to brave out to build successful businesses or help take their family businesses to the next level of growth armed with a global outlook and high-quality skills that set them apart from the typical Indian graduates.



ARJUN BAJAJ Co-Founder Inside Out Farms LLP



ABDELRAHMAN KADRY Managing Director, UK



MAYUR MITTAL
Director



ABDUL BAZID Managing Director



JASH SHAH Director



RAHUL GANGWANI Director



VAIBHAV PATIL Director



MANAN MEHTA Business Consultant



PUSHKAR YAWALKA Chief Executive Officer

### **Undertaking Masters in India & Abroad**

Our graduates have been accepted on to some of the most selective Master's and Top MBA programs in the world, and have done us very proud there by achieving the highest commendations



VANEET CHAUDHARY



PRAPTI AGRAWL MONASH Unwersty Australia



HARJAS SINGH



BENAIFER PEREIRA



SURAJ JADHA
TEXA



BHUMIT MASRRANI



USHAGRA AGRAWA



# Students Getting an Opportunity to Become A CEO of ExCoLearn Pvt. Ltd.



Once you join Universal Ai University,

- Work for a private limited company, where you will experience management live, and build your leadership skills.
- You can get promoted to Vice President in Year 1 & become the CEO of the company managing 100 employees.
- You can assume roles like CFO, CMO, COO, and CHRO & take charge of the Balance Sheet.
- You will learn marketing, finance, operations, human resources, logistics, supply chain & project management skills, which will make you stand out.















Rahul Thakurta's journey to Xiaomi Technologies is more than a chronicle of education; it's an odyssey of self-discovery, growth, and professional success. His story echoes the sentiment that the right blend of education, experiential learning, and mentorship can unlock boundless opportunities and shape destinies.

Ms. Rakshanda Hodekar, an alumna achieving the Quarter Award in her role as Assistant Manager (Artist & Repertoire) at Saregama India Ltd. Her journey is marked by unwavering commitment, tireless hard work, and exceptional contributions to her field. As we celebrate the success of one, we anticipate many more stories of achievement from our esteemed alumni.



# Marketing





### Riya Mallika

Assistant Sale Manager (International role)

The diverse learning experiences I gained, combining practical applications with theoretical concepts, have been instrumental in shaping my professional skills. These have not only helped me secure this job in the international market but also continue to support my growth and adaptability in this dynamic role.



### Darshna Kathed

Management Trainee - Marketing

I extend my heartfelt gratitude for the vital resources, such as experiential learning and placement support, which significantly advanced my career and equipped me with the necessary skills for success in the professional arena. This support has been crucial in transforming my aspirations into reality.































































































































# **Finance**





### Deshna Bhuvandeep Nayak

Probationary Officer

The practical learning and experiences provided me with valuable insights into industry expectations. This has allowed me to better understand my field and focus on continuous growth. I am now more confident in applying these skills to real-world situations and advancing professionally.





### Khushi Rawat

Associate Operations Manager

"My journey in Universal Ai University was very experiential as the faculty and the planned session helped us to gain the industry knowledge also skill development sessions were provided as a bonus to excel in our careers."





























































































# **Operations**





Pawan Bukshetwar

Sales Executive

I am grateful for having completing MBA. As this course not only helped me with my professionalism but made me a trainable personel. This course made me to look things in different perspectives, made me not to only do the job but get the job done.





Mrunalini Gumgaonkar

Branch Head

The innovative teaching methodology and immersive experiential learning not only prepared us for real-world challenges but also played a crucial role in landing placements at leading firms. This invaluable experience has set us on a path to success in our careers.

HITACHI Inspire the Next

@Hitachi Payment Services









































































# **Logistics & Supply Chain**



Sakshi Singh
Management Trainee

The experience has been extremely rewarding and has given me a sense of pride in serving my alma mater. Your expertise and support continue to empower our students to thrive in their careers.



# **Business Analyst**





Monojit Bag ESG Analyst

"I am delighted to make my Alma Mater proud. I had an enriching and rewarding journey at UBS where the faculty became my family and the opportunities I got to showcase my professional and research skills was unmatched."



# **Human Resource**



Yashi Gaur
Management Trainee

The practical knowledge gained throughout the course not only helped secure a job at a leading firm but continues to be invaluable in my day-to-day responsibilities.



































# **Consulting**





**AMIT SANJEEV PANDEY** 

Territory Sales In-charge

The dynamic experiential learning, expert mentorship, and prestigious brand collaborations catapulted my professional growth. Grateful for the visionary faculty, dedicated mentors, and tireless placement team.





Violina Das

Management Trainee

"I am deeply grateful to Universal Al University for designing programs like experiential learning which was incorporated into the curriculum, was instrumental in securing my placement and launchpad for my career. The hands-on opportunities truly made a difference!"





































### **Health Sector**

















### **Cross Function**









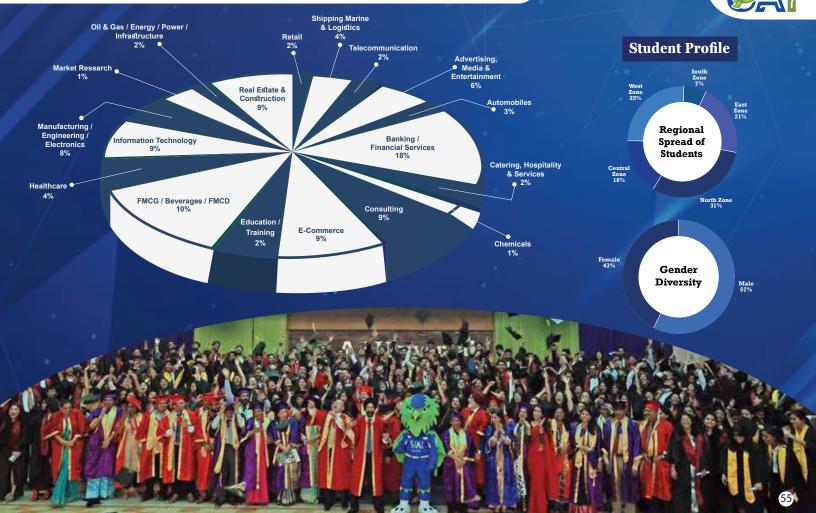






# **Universal AI University Placements (Industry - Wise)**





# **Placement Statistics**



All Universal Ai University students are considered equal and are given equal opportunities for placement.



# **Skill Development and Competency Building**



### **SAVI MODEL (Self Awareness Validation and Intervention)**

Knowledge and understanding of business management, in conjunction with the development of graduate employability skills required from employers is paramount. From the moment of induction, to completion of your final year, employability is an important aspect of your degree program.



















Salary Negotiation









Current Affairs Quiz



**Psychometric Test** 



Case Study

# **Certifications Improving Employability**



























### **Find Solutions CMAPS**



### **BRIGHT MINDS = BIG RESULTS**

Collaborative Multi-disciplinary Approach towards Problem Solving (CMAPS) matches our students with the complex business issues of corporate, not-for- profit and entrepreneurial sponsors. Our students provide companies with new ideas and energy that is needed to find the best solutions.



Duration

1 month in Term 2

1 month in Term 3

### **CONSULTANCY HISTORY**

10 +Years

14+

200±

160 +

Industry

**Projects** Verticals

Companies



















# **Learn from the Corporate Experts**



# **Annual Symposiums**

To arm our students with latest industry insights and make them corporate ready, we conduct voluminous interactive sessions with trade experts through 'Learn from The Corporate Experts Annual Symposium' and 'Global CEO Series'.

# **Linking Human Capital Management** to Corporate Bottomline



Left to Right: Dr. Tanaya Mishra, Sr. VP – Group HR, JSW Steel; Mr. Rituraj Sar, VP - L&D, Lupin Ltd.: Mr. K. Raveendra, Director – Talent, CRISIL

# **Functional Competencies to deliver MAKE IN INDIA**



Left to Right: Mr. Jagdish Khosla, SVP - Sales & Services, HP; Mr. Pramod Sant, VP & Head of Import & Export, SIEMENS; Lt. Col. Anil Shukla, Head Logistics, IPSOS; Mr. RSP Singh, Head Sales & ITSupport, L& T Investment

### Disruptive Innovation — A Key Differentiator to Survive & Grow in VUCA Environment



Left to Right: Mr. Jayaram Ramachandran, VP-HR, Huhtamaki PPL; Mr. Hitesh Shinde, Business Head India, Blue Star Infotech; Dr. Rahul Altekar, Industry Director, Aurionpro Solutions; Mr. Aniketh D'souza, CEO, Mindstorm; Mr. Dilip Jayaram, AVPHR& Consulting, Walchand People First

Mr. D. Shivakumar Chairman & CEO, Pepsico India



"Awesome campus of 40 acres. I liked the concept of 4 students sharing a common dorm. I loved the concept of your library & wisdom school upstairs. The spacious offices & classrooms are fabulous perfectly designed both for learning & comfort, so you have all the ingredients of a great learning atmosphere. It is a fantastic location & great campus, Make the most of it!"

### Woman's Symposium - The Juggle is Real: How to stay on your A-Game



Left to Right: Ms. Rekha G Rao, Sr. VP, 20:20 MSL; Ms. Seema Singh Bhadoria, CEO, Gyan Batao; Ms. Mayuri Mhatre, Director, WETFY Brand Solution Pvt. Ltd.; Dr Shilpa Kulkarni Dang, HR Head, Ajmal Perfumes Manufacturing; Ms. Shanta Martin, Global CEO, Pentagon Group; Ms. Awantika Bhardwaj, VP - Employee Success, Abzooba; Ms. Radhika Mukherji, Founder & CEO, Happydemic, Music Lover, Entrepreneur

# **Global CEO Series**





**Dr. Nora Colton**Director of the Global
Business School for Health





**Wybren Van Der Vaart** Founder & CEO





**P. R. Ramesh**Vice Chairman & MD





Deepak Kapoor Chairman





Tomio Isogai MD & COO





Ramesh G Iyer MD & CEO





Samir Saraiya CEO





Ridham Desai

Morgan Stanley



**Robin Banerjee** 





Ravi Chawla MD & CEO





Monica Tata CEO





General Deepak Kapoor Indian Army





# **Industry Speaks**





MS. ARUNDHATI BHATTACHARYA Chairperson & CEO,

Salesforce Fmr. Chairman, SBI

"I was amazed at the greenery & the principle of sustainability adopted by UBS. UBS emphasis on sustainability is a gift to its students - because being conscious & frugal is not about living in deprivation. They are making their students realise that the earth has finite resources & they must not be taken for granted. This understanding will go a long way in their professional lives."



MR. BHARAT **PURI** 

MD, Pidilite Industries

"Have I come to some international university, a lovely campus, enthusiastic students&committed faculty. Congratulations Team UBS. You follow your interest of field & dream passion. Just open your mind to the right & wrong, after which, you should follow your own interest & passion for your dream"



MR. DEEPAK KAPOOR Chairman India. PWC

"It is amazing to see what you have achieved in such a short time. I really look forward to the creation of an excellent B-School in Mumbai. I wish you the very best of luck."



MR. NEIL GEORGE MD. Nivea India

"I have experienced the amazing institution UBS that has been created. I am looking forward to coming back as there energy here is amazing. It is a beautiful campus, lovely students and wish this campus grows from strength to strength."



MR. ARUN **NANDA** 

Founder & Chairman, Mahindra Holidays & Resorts; Director, Mahindra & Mahindra

"UBS has been developed on the lines of some of the best institutions across the globe and will provide us some of the future managers who will lead this country to its next level of economic growth"



MR. KI WAN **KIM** Regional CEO. Middle East & Africa, LG

"My first Impression of your campus Green & Fresh, free from pollution. I envy you for this great learning atmosphere, to develop your curiosity, learn & get the support of the UBS Faculty."



MR. P. R. RAMESH Chairman. **Deloitte India** 

"UBS is high quality institution with quality faculty. I have interacted with your Founders & I am truly impressed & I am sure this institution will live up to its name of being Universal and will soon have a footprint, which is visible across the world."



# **International Industrial Conferences & Projects**





Brig. GPS Cheema at International Summit, Cardiff, UK



Prof. Vijay Tandon conducting Faculty Development Program at University of Economics, Bulgaria



Student Exchange program at Universitas Indonesia



Students studying at University of Economics for 3 months in Varna, Europe



Students participated in the Indian Youth Delegation to Beijing & Shanghai, China



Student at Student Exchange program at Person Business School, UK

# **Corporate Connect and Awards**





Outstanding Tech Visionary Chancellor award from TechEDU India Awards 2025 by ET Education.



Mr Tarun Anand recognised as Pioneers of Change by Inspire India Magazine in 2023



Ratan Tata, Chairman Emeritus, Tata Group greets Universal Ai University Chancellor & Founder



Honorable President of India Late Shri. Pranab Mukherjee & UBS Chairman Late Gurdip Anand at the NDTV Leadership Awards 2012



Honorable Prime Minister of India Narendra Modi meets UBS Board Member Tejpreet Chopra CEO, Bharat Light & Power in 2017



Education Evangelist of India by Great Place to Study by Forbes India in 2020 presented by Chetan Bhagat



Universal Ai received Times Education Icons Award in 2021



Awardee for 'Institution with Innovative Infrastructure & Learning Environment' in the Higher Education Category by BW Business World in 2023

# **Summer School and Student Exchange Programs**



Summer school and student Exchange Opportunities are extremely important part of our pedagogy. These not only give you valuable experience that can help you secure a job you want but also give you the opportunity to work hands-on in a professional environment. Fast paced professional environment during the internships equips you with excellent time management and team player skills.

Since Universal AI University is "By the industry For the Industry", the team at the University works round the clock to provide the best possible opportunities to our pedigree.

# **Global Exchange Programs**



# **Global Partnerships**







Southern Methodist University, Dallas in USA





University of North Texas, Dallas in USA

Faculty of Business and Management of UiTM, Malaysia

# Universal Ai University Mascot - HawkAi

#SoarHigh #SoarFar #SoarFast #SoarStrong!



Unveiling by Padma Bhushan Gulzar Sahab & Tarun Anand, Chancellor



University Mascot Idea came from Dr. Simon Mak, Vice-Chancellor (MIT, USA)

Inspired by Guru Gobind Singh Ji, the tenth Sik Guru, a warrior, poet and philosopher who would carry a Hawk perched on his hands which is considered a symbol of heightened

awareness, the ebb and flow of the Guru, the new mascot 'Hawk Al' would symbolised the attributes of Universal Al University's mission to embrace the ever- soaring heights of new-age global education with standards, ethics, environment at its core in Al - led education. The mascot was unveiled by Padma Bhushan Shri Gulzar Sahab.

The slogan set, as a Cheer with the new mascot in motion was 'Soar High, Soar Far, Soar Fast, Soar Strong'.

# **Experience Universal Ai University**





AI EXPERIENCE



**CAFE BISTRO** 



PSYCHOLOGY LAB



**GYM** 



INDOOR SPORTS ROOM



LIBRARY



**BURMA BRIDGE** 



**FUTSAL & TENNIS COURT** 



GLOBAL ASSET TRADING ROOM



PLAZA WITH OPEN AIR THEATRE



STUDENT ACCOMODATION



WELLNESS ROOM



# **Experience Universal Ai University**



# India's Largest Music Studio







MUSIC STUDIO

MUSIC RECORDING ROOM

CLASSROOM

# **High Tech AI Labs**







AR/VR/MR LAB

QUANTUM COMPUTING LAB

IoT LAB

### LEARNING ENVIRONMENT

- · Fully WiFi campus
- Amphi-theatre audio visual classrooms
- World class library and electronic databases
- AR/VR/IoT Labs
- · Global Cross Asset Trading Room
- Documentation center for printing and photocopying

### ENVIRONMENT FRIENDLY

- 355 kwp Rooftop Solar Power Project
- · Rain water harvesting
- Waste recycling
- Thermos effect to external façade
- 7000 trees planted
- Organic farming
- Electric Car
- Intelligent Solar Lighting

### LUXURIOUS LIVING

- Fully air-conditioned residential accommodation
- World Class food service by SODEXO
- Separate Jain kitchen
- Housekeeping and professional laundry services (LaundroMINT)
- Party Lounge with Piano and Movie Room
- Transportation to Karjat Station
- Postal & Courier services
- Convenience Store (Tuckshop)
- 24 Hours ATM facility
- 24 x 7 Café on campus (Grab and Go)
- Plaza with Open Air Ampi-Theatre
- Salon & Spa
- Café Bistro
- Discotheque









- 24/7 Security coverage with CCTV
- · Head of Security from Indian Armed **Forces**
- Emergency services
- Professionally managed Medical Clinic on campus
- Quarantine Facility
- Wellness Room







### **SPORTS**

- Indoor Sports Table Tennis, Pool, Snooker, • Flood lit Badminton, Tennis Court and Futsal Court
- Carom and Chess • Mountain Biking, Trekking and Mountaineering
- Flood lit Football and Cricket ground • Fully equipped Gymnasium



# **Vibrant Campus Life**

# **RUSH4RUSH**

The Inter Collegiate Business Adventure Festival



















# **Women Power Play**



We believe that women have a huge role in the community & can make a signicant difference. Women will raise the next generation & educate them; that is why, at Universal Ai University, we care about women empowerment. We empower them to be leaders, to be strong, to reach the top echelons of management & positively impact our world.

### **52%** Leaders are Women Leaders

# 43% of our Student Body is Woman (One of the highest in India)







"Woman a creation with different forms, A voice with multiple shades" Multiple small steps taken can cause a big change and it's our responsibility to take those baby steps to the visioned future So are you ready to take your step with us?



# **Youth Leadership**

In the words of Nelson Mandela, "The youth of today are leaders of tomorrow" and at Universal Ai, we make CEOs! There are various extra-curricular/student engagement activities to bring out the best in the students.

### **EXPERIENTIAL LEARNING CORPORATION (ELC)**

Real targets, real board meetings, real valuation & mentoring by a Global CEO. ELC is the answer to your yearning to become a real VP and get promoted to a CEO, CMO, CFO of a Pvt. Ltd. company.

### **50 HOURS CASE STUDY**

Cu lti v a t e t e a m p l a y e r & s t r e s s management skills with non-stop dynamic 50 hour case study exercise to experience the real corporate world pressures.

### UNIVERSAL INNOVATION COUNCIL

Learn to innovate, apply your skills on real life challenges, create sustainable learning & business models.

### UNIVERSAL'A CLUBS

Unleash your passion in these clubs: ENVIRONMENT, MARKETING, ETHICS & CSR, FINANCE, SPORTS, HR INSPIRATIONS, ROTARACT, MUSIC & FINE ARTS

### GLOBAL TRADING ROOM

Trade global markets in stocks, bonds & currencies in real time as a professional trader in Asia's rst Thomson Reuters 24X7 Trading Room

### **EXPERIENTIAL LEARNING**



### A DYNAMIC SPORTS COMMUNITY

Awarded with "Best Sports Integrated Program" by The Times of India, Universal Ai University focuses on holistic development of its students.

### **Student Services**



### CAREER DEVELOPMENT

Universal Ai University focuses on making the students corporate ready while they continue with their academic goals. Our inhouse SAVI model starts with self-assessment of each student on competencies, goals, value propositions & individual SWOT. The internal faculty & industry professionals evaluate each student through a validation process to identify the gaps & prepare a validation process to identify the gaps & prepare a student road map so that we can build on the strengths of the students through regular industry interventions.

### **HEALTH & MEDICAL FACILITIES**

Minor injuries & ailments are taken care by our in-house nurse who is available round the clock for the students. In case of serious medical emergencies, Raigad Hospital is 25 minutes away from the campus & the Wardens personally aides the students. Disability Services: Keeping the motto of being an inclusive B-School, the campus has been designed to be disabled friendly and facilities are provided to the differently abled students.

### **VISA SUPPORT SERVICES**

Partner University will facilitate students and enable them regarding the visa process and documentation.

### PLACEMENT SERVICES

Our massive placement team has its presence PAN India offering multiple placement and internship opportunities to our students with 245+ companies on campus. The team facilitates the interview & selection process and works closely with students for building their networth. Finance & Welfare Advisory: Our Finance & Welfare Advisory team aims at supporting the students to avail education loans from banks, Instalment facilities, advise them on eligibility criteria, documentation & scholarships.

### TRANSPORT FACILITIES

Daily transportation services are provided to & from Universal Ai University campus to Karjat station & market. Campus car & driver services are also available for the students on 12 hour hire basis. For local commutation, another option is auto rickshaws which is available from right outside the campus.



### **MENTORING & COUNSELLING**

Each student has a mentor on campus who they meet every week on Tuesdays. The Mentor acts as the "Local guardian" & coaches the students on academic performance, personal issues, behavioural issues, personal grooming, current affairs, mock interviews & career building.

### **MULTI FAITH COMMUNITY**

Being a truly Univeral, Universal Ai University is one big multi-faith family where all the cultural events & festivals across all religions are celebrated with great enthusiasm & love.



# **Universal Ai University in the News**





Prime Minister Theress May and Indian Prime Minister Narendra Rodic walk through the gardens of Hydrochael Boutes in New Doll.

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The misister Marendra Rodic walk through the gardens of Hydrochael Boutes in New Doll.

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The misisters was the UK Rodic Business Councils CEO Brunn and 2016 UK Boutes Was through the successful throw was disrenger bonds. And to with Middlesse throw and stronger bonds. And to with Middlesse To Proceedings to the finance the role of universities in the UK India relationship.

Interchange – For example, Cardiff Metropolitan University's partnerships with Plants EDU-GAI and University by partnerships with Plants EDU-GAI and University to the Council and the Council and

Cardiff Met also has a partnership in India with Universal Business School (UBS). The residential cam Currently, UBS has two courses with Cardiff Met, MBA and BA business and management (BABM).

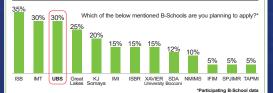
The partnership is expanding steadily and there are long-term plans to expand the courses available. URS has excellent links with industry, and has a governing body comprising over 50 eminent academics and business leaders from India and beyond. Students therefore benefit from a wide array of quest turns to enhance their academic learning.

# UBS is the 2<sup>nd</sup> Most Attractive B-School in INDIA by Foreign Students

Gredutte Vanagement Admission Council

### **Study in India**

**Research Data** 







# **Mumbai** – The City of Dreams - Best of Both Worlds



Being in Karjat Campus is the 'best of both worlds' dynamic – secluded campus with quick access to the fabled City of Dreams, Mumbai – makes for an unforgettable experience for Universal AI University students.

"Mumbai is an epitome of cinema, arts, music, business and history".

"It's hard to not fall in love with such a magnificent city because of its vibrancy, style, street food, and nightlife. Its close proximity to Mumbai (1.5 hours drive) allows us to attract top CEOs and CXOs from the corporate world who find Karjat a green haven. Karjat known as the 'Hamptons of Mumbai' has mountains, rivers, lakes, and waterfalls, and senior executives absolutely love the ambiance in natural surroundings.

Living in the lap of nature and the heart of greenery gives a completely pollution-free environment which adds one year to the student's life and well-being.

Living in a residential campus allows us to transform students' lives 24\*7 as 50% of the learning is outside the classroom and students are engaged in a plethora of experiential learning activities.

The significant time saved by the students in a residential campus can be used in better pursuits of rest, sleep, reading, sports, entertainment, or pursuing one's hobbies and rejuvenating the mind and body.



# **Growth Success Story**



### START UP

- V 2009 2013
- Universal Business School is born
- AICTE Approval received for PGDM
- . Signed MOU with Cardiff Met. University, UK
- . Endorsed by 60 CEO's
- . Training Partner of United Nations (Leadership Development Program)
- International Accreditation by QAA, UK & British Council



- . Training Partner of Defense Ministry (MOU with DGR)
- · 'FIVE STAR University' by India Today
- . Built a 30 member Senate of Industry Leaders & CEO's
- Awarded Truly Global B-School in India' by TOI
- Launched Global MBA Degree for executives from Cardiff Met, University, UK
- 15 students attended Youth Delegation in China funded by Chinese Govt.
- 4 Faculties & 2 students funded by European Union (Erasmus+)

- . Completed MT & GT Program for Tata Capital (Won deal from SPHMR)
- · Most Innovative B-School in Mumbai, HRD Ministry & India Today
- · Partnership with University of Economics, Bulgaria for 1st Dual Continent MBA

### GROWTH YEARS



- . Pride of Mumbai Top 4 B-school in Mumbai' by TOI
- . Outstanding Commendations during Cardiff Partnership Review 'Holistic Learning', 'Experiential Learning' & 'Quality
- Member of BUSINET, Europe 31 Countries with 102 members
- Awarded 'Excellent Industry Academia Interface' by World Education Summit

- Successfully launched SSM + INSEEC with 23 students
- 168 HR professionals on Campus for Leadership GenNext covered by Switzerland
- Top 13 elite B-Schools for Study in India campaign across 20 countries (MHRD, Govt. of India)
- Ranking 51-75 in India by NIRF
- UBS becomes a member of AACSB

- . PGDM of UBS accredited by National Board of Accreditation (NBA)
- PLATINUM Rating in India AICTE - CII Survey of Industry Linked Technical Institutes
- · Ranked No. 2 most attractive B-school by GMAC, USA.





### TAKE OFF



- Member of GBSN, USA 50+ Countries with 120+ members
- . UBS installs 355 kWh roof-top solar panels to harvest renewable energy
- · Partnership with Northeastern Illinois University, USA for AACSB Accredited Dual Continent GMP
- PGDM of UBS equivalent to MBA by Association of Indian Universities (AIU)
- 100+ Research Paper Published

- Enactus Global Board Membership
- · Cardiff Met. University awarded Top University in the UK by Times Higher **Education Awards**
- · Member of PRME 800 signatories' worldwide members
- Members of the Case Centre, UK 434 worldwide members
- Universal Case Research Centre launched 1st Journal published by the UBS Case Research Centre

- · Published 14 Case studies in Case Centre
- 1st B-school to publish ESG Report & Top 4 B-schools in India with SDG Dashboard
- Accepted By AACSB for Global Accreditation
- Economic Times Growth Champions 2023

# TAKE OFF



- Ranked No 1 as Private University in Mumbai by Times B School in 2024
- · Partnered with World's Top Design School Rubika, India
- 1st Indian University to Recognise AP Credits (College Board)
- Unveils University Mascot, HawkAi by Padma Bhushan Gulazar Sabah



# **Key Achievements & Ranking**









































+91 702 602 3000











Charles & War way



